

# **Ohio Public Employees Retirement System**

277 East Town Street Columbus, Ohio 43215-4642 1-800-222-PERS (7377) www.opers.org

# A Report to the Ohio Retirement Study Council

**Use of Ohio-Qualified Agents and Investment Managers** 

September 2012



September 12, 2012

Bethany Rhodes, Director Ohio Retirement Study Council 88 East Broad Street, Suite 1175 Columbus, OH 43215-3506

Dear Ms. Rhodes:

We are pleased to submit to you the required annual reporting materials regarding the use of Ohio-qualified agents and investment managers pursuant to Substitute Senate Bill 133 (125<sup>th</sup> General Assembly).

The enclosed documents (comparing reporting periods July 1, 2011 to June 30, 2012, and the baseline period of July 1, 2003 to June 30, 2004) represent the efforts taken by OPERS independently, and also by the Ohio retirement systems collectively over the past year to use Ohio-qualified agents and investment managers.

If you have any questions, please do not hesitate to contact me.

Sincerely,

Karen Carraher

**Executive Director** 

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c: Members of the Ohio Retirement Study Council OPERS Board of Trustees

File

# **Table of Contents**

E-conting	C	for the	Ohio	D., Lilia	Employ		Retirement	Caratana
LACCULIVE	Summary	ioi me	ОШО	r uniic	ещри	y ees 1	vem ement	System

Tab 1	Ohio-Qualified Agent Certification Process, Form and Listing
Tab 2	Ohio-Qualified Manager Certification Process, Form and Listing
Tab 3	Information Posted on Ohio Public Employees Retirement System Web Site
Tab 4	Lobbyist Notice
Tab 5	Ohio Public Employees Retirement System Policies and Procedures Incorporating

- a. Broker-Dealer Policy, December 2011
  - b. Broker Review Committee Charter, July 2012

Substitute S. B. 133 Qualified Requirements

c. Ohio-Qualified and Minority Manager Policy, December 2011

# Tab 6 Results Reports

- a. U.S. Equities Ohio-Qualified Agent Report (Base Period: 7/1/03-6/30/04)
- b. U.S. Equities Ohio-Qualified Agent Report (Current Period: 7/1/11-6/30/12)
- c. Fixed Income Ohio-Qualified Agent Report (Base Period: 7/1/03-6/30/04)
- d. Fixed Income Ohio-Qualified Agent Report (Current Period: 7/1/11-6/30/12)
- e. Ohio-Qualified Manager Report (Base Period: 7/1/03-6/30/04)
- f. Ohio-Qualified Manager Report (Current Period: 7/1/11-6/30/12)

In response to Substitute Senate Bill 133, the five Ohio retirement systems developed common procedures to engage, document and report the use of Ohio-qualified agents and investment managers.

The systems collaboratively developed forms to certify Ohio-qualified agents (Tab 1) and Ohio-qualified managers (Tab 2). The certification processes the Ohio retirement systems used for Ohio-qualified agents and Ohio-qualified managers are outlined in Tab 1 and Tab 2, respectively. In addition, information regarding reporting and registration requirements is available on the Ohio Public Employees Retirement System's (OPERS) Website (Tab 4).

The following section highlights results for the current period (July 1, 2011 to June 30, 2012) to the baseline period (July 1, 2003 to June 30, 2004):

### Ohio-Qualified U.S. Equity Brokers (see Exhibits 6a and 6b)

- o Increase in dollars traded to \$5.98 billion from \$3.47 billion
- o Decrease in the percentage of total dollars traded to 27.69% from 44.34%
- o Increase in dollar amount of commissions paid to \$4.59 million from \$3.45 million
- o Decrease in the percentage of total commissions paid to 32.91% from 37.80%

# • Ohio-Qualified Minority U.S. Equity Brokers (see Exhibits 6a and 6b)

- o Decrease in dollars traded to \$0.0 million from \$1.58 million
- o Decrease in the percentage of total dollars traded to 0.0% from 0.02%

# • Ohio-Qualified U.S. Fixed-Income Brokers (see Exhibit 6c and 6d)

- o Increase in dollars traded to \$34.97 billion from \$6.71 billion
- o Increase in the percentage of total dollars traded to 52.30% from 20.85%

# • Ohio-Qualified Managers (see Exhibit 6e and 6f)

- o Increase in dollars under management to \$6.10 billion from \$3.23 billion
- O Decrease in the percentage of dollars under management as a percent of all externally managed assets to 15.14% from 15.49%
- o Increase in the percentage of dollars under management as a percent of total fund assets to 8.06% from 5.38%
- o Increase in dollar amount of fees paid to \$19.58 million from \$7.8 million
- Decrease in the percentage of total fees paid to 9.86% from 14.18%

- The Ohio Public Employees Retirement System (OPERS) is responsible for maintaining documentation of Ohio-Qualified Agents and Ohio-Qualified Minority-Owned Agents that have completed and submitted an Ohio-Qualified Agent Certification (Certification) to OPERS.
- The Certification establishes that the agent meets the Ohio-Qualified Agent or the Ohio-Qualified Minority-Owned Agent statutory criteria mandated under Ohio law, R. C. 145.114, 742.114, 3307.152, 3309.157 and 5505.068.
- Agents are required to submit a Certification annually.
- Each year, OPERS contacts agents who filed Certifications in the prior year, to initiate re-Certification for the current period, as appropriate.
- The Certification form is posted to the OPERS website (<u>www.OPERS.org</u>), so that additional eligible agents may complete the Certification and become qualified.
- The Ohio Retirement Systems Ohio-Qualified Agent Listing (Listing) is posted to the OPERS website. The Listing is updated as changes occur throughout the year.
- Each of the Ohio retirement systems may access the website to determine if a
  particular agent is certified as an Ohio-Qualified Agent or an Ohio-Qualified
  Minority-Owned Agent.
- The Listing is used to report utilization to the Ohio Retirement Study Council annually.
- Periodically, updates and modifications are made to the Certification process and form by OPERS in conjunction with the other Ohio pension systems.

# **Ohio-Qualified Agent Certification**

### **General Information**

Under Ohio law, R. C. 145.114, 742.114, 3307.152, 3309.157, and 5505.068, each Ohio retirement system is required to:

- 1. Establish a policy with the goal to increase the use of Ohio-qualified agents for the execution of domestic equity and fixed income trades when an Ohio-qualified agent offers quality, services, and safety comparable to other agents otherwise available to the systems and meets certain criteria;
- 2. Adopt a policy to establish criteria and procedures used to select agents to execute securities transactions;
- 3. Designate an agent as an Ohio-qualified agent if the agent meets certain criteria; and,
- 4. Make certain reports to the Ohio Retirement Study Council concerning Ohio-qualified agents and minority business enterprises.

Each retirement system's policy may be viewed on its web site.

The statutory criteria for an Ohio-qualified agent are that the agent:

- 1. Is subject to taxation under R.C. Chapter 5725 (financial institutions and insurance), 5733 (corporation franchise tax), or 5747 (income tax);
- 2. Is authorized to conduct business in Ohio;
- 3. Maintains a principal place of business in Ohio and employs at least five Ohio residents; and,
- 4. Is a licensed dealer under Ohio securities laws or comparable laws of another state or the U.S.

"Principal place of business" means an office in which the agent regularly provides securities or investment advisory services and solicits, meets with, or otherwise communicates with clients.

"Dealer" means every person, other than a salesperson, who engages or professes to engage, in Ohio, for either all or part of the person's time, directly or indirectly, either in the business of the sale of securities for the person's own account, or in the business of the purchase or sale of securities for the account of others in the reasonable expectation of receiving a commission, fee, or other remuneration as a result of engaging in the purchase and sale of securities. "Dealer" does not mean any of the following:

- (a) Any issuer, including any officer, director, employee, or trustee of, or member or manager of, or partner in, or any general partner of, any issuer, that sells, offers for sale, or does any act in furtherance of the sale of a security that represents an economic interest in that issuer, provided no commission, fee, or other similar remuneration is paid to or received by the issuer for the sale;
- (b) Any licensed attorney, public accountant, or firm of such attorneys or accountants, whose activities are incidental to the practice of the attorney's, accountant's, or firm's profession;
- (c) Any person that, for the account of others, engages in the purchase or sale of securities that are issued and outstanding before such purchase and sale, if a majority or more of the equity interest of an issuer is sold in that transaction, and if, in the case of a corporation, the securities sold in that transaction represent a majority or more of the voting power of the corporation in the election of directors;

- (d) Any person that brings an issuer together with a potential investor and whose compensation is not directly or indirectly based on the sale of any securities by the issuer to the investor;
- (e) Any bank;
- (f) Any person that the division of securities by rule exempts as a dealer. Ohio securities licensing laws may be found in R.C. Sections 1701.01 through 1701.45.

A minority business enterprise is defined under Ohio law as an individual who:

- 1. Is a United States citizen
- 2. Owns and controls a business, a partnership, corporation, or joint venture of any kind that is owned and controlled by United States citizens, who:
  - a. Are residents of Ohio, and
  - b. Are members of one of the following economically disadvantaged groups: Blacks or African Americans, American Indians, Hispanics or Latinos, and Asians.

"Owned and controlled" means that at least fifty-one per cent of the business, including corporate stock if a corporation, is owned by persons who belong to one or more of the groups listed above. These owners must have control over the management and day-to-day operations of the business and an interest in the capital, assets, and profits and losses of the business proportionate to their percentage of ownership. In addition, the business must have been owned and controlled by those persons at least one year prior to being awarded a contract.

You may obtain additional and/or current copies of this form, lists of Ohio-qualified agents and minority business enterprises, and information on use of agents by contacting each system or viewing its web site.

In order to comply with Ohio law, the retirement system requests that your firm submit this certification.

Instructions (This form may be duplicated)

1. Complete, sign and return an original of this form to the:

Ohio Public Employees Retirement System of Ohio (OPERS) Attn: Prabu Kumaran, Fund Manager 277 East Town Street Columbus, Ohio 43215-4642 opersbrc@opers.org

Returning this form to OPERS will serve as filing for all five state retirement systems. The other retirement systems are:

School Employees Retirement System, <a href="www.ohsers.org">www.ohsers.org</a>
State Teachers Retirement System of Ohio, <a href="www.ohsers.org">www.ohoens.org</a>
Ohio Police and Fire Pension Fund, <a href="www.ohens.org">www.ohens.org</a>
Ohio State Highway Patrol Retirement System, <a href="www.ohens.org">www.ohens.org</a>.

2. A new, completed form must be submitted by June 30th each year, or when information on a previously filed form changes.

I.	Firm Information
	Firm legal name:
	Street address:
	City, State and Zip Code:
	Contact person's name:
	Telephone number:
	E-mail address:
п.	Agent Information
I cei	rify that the firm is (mark each that applies):
	An Ohio-qualified agent because <u>all</u> of the following conditions are met:
	<ul> <li>Subject to taxation under R.C. Chapter 5725 (financial institutions and insurance companies),</li> <li>5733 (corporation franchise tax), or 5747 (income tax);</li> </ul>
	<ul> <li>Is authorized to conduct business in Ohio;</li> </ul>
	<ul> <li>Maintains a principal place of business in Ohio and employs at least five Ohio residents; and,</li> </ul>
	• Is a licensed dealer under Ohio securities laws or comparable laws of another state or the U.S.
III.	A minority business enterprise as defined by Ohio law and described on page 2.  Signature
111.	Signature
I, th	undersigned, state that:
2. 3.	have read and completed the above Certification; am authorized to execute this Certification on behalf of the firm; certify the information provided in this Certification is complete and true to the best of my knowledge and elief;
5.	certify that if any information in this Certification changes, the firm will submit a new Certification; understand that completion and submission of this Certification does not obligate any Ohio retirement ystem to enter into any contract with the firm; and,
<b>6.</b> ]	understand that if any information provided on this form is false, any offer of a contract may be withdrawn, or any contract entered into may be terminated without any penalty to the retirement system.
By:	SignatureDate:
	Printed Name
	Title

Agent / Brokerage Firm	Contact Name	Minority Business Enterprise?
1 Amherst Securities Group, LP	Michael Talabach	No
2 Arbor Research & Trading, Inc.	Christopher Heller	No
3 Baker & Co., Incorporated	Melissa Henahan	No
4 Bartlett & Co. (Reg. Inv. Advisor sub. of Legg Mason, Inc.)	Laura Humphrey	No
5 Blaylock Robert Van, LLC	Timothy O'Brien	No
6 BTJG, LLC	Dana Bodtker	No
7 CastleOak Securities	Philip J. Ippolito	No
8 Citigroup Global Markets Inc. (Smith Barney)	Nicholas Gulden	No
9 Conners & Co., Inc.	Daniel Burke	No
10 Cornerstone Legacy Planning, LLC	Carolyn Strang	Yes
11 Cowen and Company, LLC	Kevin Reilly	No
12 Cyrus Asset Management	Theron Cyrus	Yes
13 Fifth Third Securities, Inc.	James A. Miehls	No
14 First Command Financial Planning, Inc. (Draper 83, Inc.)	Jamie Jamieson	No
15 Horwitz & Associates, Inc. (Fairway Securities)	Virginia Hayes	No
16 Huntington Investment Company (The) (Huntington Capital Corp.)	John Grant	No
17 Independence Capital Co., Inc.	David W. Toetz	No
18 J.P. Morgan Securities, Inc.	Robert Marjan	No
19 KeyBanc Capital Markets Inc.	Jason Maiher	No
20 Longbow Securities, LLC	Matthew Griswold	No
21 Merrill Lynch, Pierce, Fenner & Smith Incorporated	Megan Anderson	No
22 Morgan Keegan	John Matsek	No
23 Morgan Stanley & Co. Incorporated	Gard Krause	No
24 OJM Group	Dinah Bird	No
25 Oppenheimer & Co. Inc.	Dennis McNamara	No
26 Pacific American Securities, LLC	Michelle Morton	Yes
27 Piper Jaffray & Co.	Bret Tomford	No
28 Primerica Financial Services	Katie Aurand	No
29 Raymond James Financial Services	R. Alan Carroll	No
30 RBC Capital Markets Corporation	Colleen Morrissey	No
31 Robert W. Baird & Co., Inc.	Matthew Turner	No
32 Ross, Sinclair & Associates, LLC	Omar Ganoom	No
33 Stifel, Nicolaus & Company Inc.	Kurt LaLomia	No
34 Telsey Advisory Group, LLC	Jerry Arzu	No
35 Ticonderoga Securities Corporation	Thomas V. Faglio	No
36 U.S. Discount Brokerage, Inc. (U.S. Brokerage, Inc.)	Jac Tomasello	No
37 Wells Fargo Advisors, LLC	Dan Tapia	No
38 Western International Securities, Inc. (Voyager Institutional Services, LLC)	Dianne lannarino/John Schoger	No

- The Ohio pension funds jointly designed the Ohio-Qualified Manager Certification Form.
- The Form included criteria from SB133 necessary to qualify as an Ohio-Qualified Manager, instructions for completing the Form, and mailing instructions.
- SERS agreed to maintain the official list of Ohio-Qualified Managers for all of the Ohio pension funds.
- A Notice was placed in the January 10, 2005 edition of *Pensions & Investments* announcing the availability of the Certification Form.
- SERS mailed copies of the Certification Form to each of the Investment Managers currently retained by any of the Ohio pension funds.
- Additionally, SERS also mailed copies of the Certification Form to firms who had expressed an interest in receiving the Form.
- Each of the Ohio pension funds posted a copy of the Certification Form on their respective websites.
- SERS collected all of the returned Certification Forms and compiled a list of Ohio-Qualified Managers.
- The Ohio-Qualified Manager list is used to report utilization to ORSC annually.
- Currently, there are 83 firms on the Ohio-Qualified Manager list.
- The Certification Forms remain on each of the Ohio pension fund websites and additional managers can complete the Forms and become qualified at any time.
- Annually in June, each manager is required to certify that they continue to meet the criteria necessary to qualify as an Ohio-Qualified Manager.

# **Ohio-Qualified Manager Certification**

### **General Information**

Under Ohio law, R. C. 145.116, 742.116, 3307.154, 3309.159, and 5505.0610, each Ohio retirement system is required to:

- Establish a policy with the goal to increase the use of Ohio-qualified investment managers
  when an Ohio-qualified investment manager offers quality, services, and safety comparable
  to other investment managers otherwise available to the systems and meets certain criteria;
- 2. Designate an investment manager as an Ohio-qualified investment manager if the investment manager meets certain criteria;
- 3. Develop a list of Ohio-qualified investment managers and their investment products;
- Make certain reports to the Ohio Retirement Study Council concerning Ohio-qualified investment managers; and,
- 5. Give public notice to Ohio-qualified investment managers of a search for a system investment manager.

Each retirement system's policy may be viewed on its web site.

The legal criteria for an Ohio-qualified manager are that the manager, and/or a parent, affiliate or subsidiary:

- 1. Is subject to taxation under R.C. Chapter 5725 (financial institutions and insurance companies), 5733 (corporation franchise tax), or 5747 (income tax), and
- 2. Meets one of the following:
  - a. maintains its corporate headquarters or principal place of business in Ohio, or
  - b. employs at least 500 individuals in Ohio, or
  - c. maintains a principal place of business in Ohio and employs at least 20 Ohio residents.

"Principal place of business in the State of Ohio" means an office in Ohio in which the investment manager regularly provides securities or investment advisory services and solicits, meets with, or otherwise communicates with clients.

A minority business enterprise is defined under Ohio law as an individual who:

- 1. Is a United States citizen
- 2. Owns and controls a business, a partnership, corporation, or joint venture of any kind that is owned and controlled by United States citizens, who:
  - a. Are residents of Ohio, and
  - b. Are members of one of the following economically disadvantaged groups: Blacks or African Americans, American Indians, Hispanics or Latinos, and Asians.

"Owned and controlled" means that at least fifty-one per cent of the business, including corporate stock if a corporation, is owned by persons who belong to one or more of the groups listed above. These owners must have control over the management and day-to-day operations of the business and an interest in the capital, assets, and profits and losses of the business proportionate to their percentage of ownership. In addition, the business must have been owned and controlled by those persons at least one year prior to being awarded a contract.

You may obtain additional and/or current copies of this form, lists of Ohio-qualified managers, and information on any investment manager searches by contacting each system or viewing its web site.

In order to comply with Ohio law, the retirement system requests that your firm submit this certification.

Complete, sign and return an original of this form only to the:

**School Employees Retirement System of Ohio (SERS)** Attn: Investment Department, 300 East Broad Street Suite 100 Columbus, Ohio 43215-3746 www.ohsers.org

Returning this form to SERS will serve as filing for all five state retirement systems. The other retirement systems are:

Ohio Public Employees Retirement System, www.opers.org

State Teachers Retirement System of Ohio, www.strsoh.org

Ohio Police and Fire Pension Fund, www.op-f.org

Ohio State Highway Patrol Retirement System, www.ohprs.org

- If additional pages are needed to complete the information, each page must be attached and numbered.
- A new completed form must be submitted by June 30th each year, or when information on a

0.	previously filed form changes.
Ce	tification
i.	Firm Information
	Firm name:
	Street address:
	City, State and Zip Code:
	Contact person's name:
	Telephone number:
	Fax number:
	E-mail address:
Ħ.	Manager Information
	I certify that the firm is an Ohio-Qualified Investment Manager because the following conditions are met (mark each that applies):  Subject to taxation under R.C. Chapter 5725 (financial institutions and insurance companies), 5733 (corporation franchise tax), or 5747 (income tax), [REQUIRED], and,
	Meets one of the following (mark each that applies):  ☐ Maintains its corporate headquarters or principal place of business in Ohio.  ☐ Employs at least 500 individuals in Ohio.  ☐ Maintains a principal place of business in Ohio and employs at least 20 Ohio residents.
	For informational purposes (mark if applies):  A minority business enterprise as defined by Ohio law and described on page 1.

	Firm Products	Years of Track Record	Assets under Management
		·	
IV. Sig	nature		
I, the u	ndersigned, state that:		
2. 3. 4. 5.	I certify that the information p knowledge and belief; I certify that if any information I understand that completion retirement system to enter int I understand that if any inform	is Certification on behalf of the fi rovided in this Certification is co in this Certification changes, the and submission of this Certificat o any contract with the firm; and nation provided on this form is fa	mplete and true to the best of my e firm will submit a new Certification; ion does not obligate any Ohio
Ву:	Signature		
	Printed Name		

Title\_\_\_\_\_

		, -			
1		AllianceBernstein	Colin Burke	New York	NY
2		Allos Ventures Management Company	Susan Schieman	Cincinnati	ОН
3		Alphamark Advisors	Michael Simon	Fort Mitchell	KY
4		Ancora Advisors LLC	Fred DiSanto	Cleveland	ОН
5		Andrews Wealth Management, LLC	Michael Andrews	Akron	ОН
6	Х	Apex Capital Management	Jan Terbrueggen	Dayton	ОН
7		Athenian Venture Partners	Mary Strother	Athens	ОН
8		Bahl & Gaynor Investment Counsel	Matthew McCormick	Cincinnati	OH
9		BlackRock Financial Management, Inc.	Donald Perault	New York	NY
10		Blue Chip Venture Company	Susan Schieman	Cincinnati	ОН
11		Blue Point Capital Partners	David Given	Cleveland	ОН
12	Х	Bowling Portfolio Management	Kathleen Wayner	Cincinnati	ОН
13		Boyd Watterson Asset Management, LLC	Deborah Leet	Cleveland	ОН
14	,	Brantley Partners	Curt Witchey	Pepper Pike	ОН
15		Broadleaf Partners, LLC	Bill Hoover	Hudson	ОН
16		Canal Holdings LLC	Kevin Coyne	Twinsburg	ОН
17		Capital Works, LLC	Katy Speer	Beechwood	ОН
18		Charles Schwab Bank	Neil Hickey	Boston	MA
19		CID Capital	Debbie Morgan	Indianapolis	IN
20		Cleveland Capital Management LLC	Wade Massad	Rocky River	ОН
21		Cranwood Capital Management LLC	Ferenc Sanderson	Rocky River	ОН
22		Custer Management, Inc. dba Level Partners	Martha Kashner	New Albany	ОН
23	X	Cyrus Asset Management, LLC	Theron Cyrus	South Euclid	ОН
24		Dayton Development Coalition	Raymond Hagerman	Dayton	ОН
25		Dean Investment Associates, LLC	Stacy Miller	Beavercreek	ОН
26		Diamond Hill Capital Management, Inc.	Scott Stapleton	Columbus	ОН
27		Elessar Investment Management LLC	Mitch Krahe	Cleveland	ОН
28		Eubel, Brady & Suttman Asset Management	William Hazel	Dayton	ОН
29		Faubel Financial Group	Roger Faubel	Youngstown	ОН
30		Fidelity Investments	Elizabeth Pathe	Smithfield	RI
31		First Fiduciary Investment Counsel, Inc.	William Henry	Cleveland	ОН
32		Fort Washington Investment Advisors, Inc.	Michele Hawkins	Cincinnati	ОН
33		Foundation Medical Partners	Lee R. Wrubel, M.D.	Rowayton	СТ
34		Fund Evaluation Group, LLC	William Goslee	Cincinnati	ОН
35		Gold Leaf Capital Management, Inc.	Paul Rodgers	Willowick	ОН
36	X	Goode Investment Management, Inc.	Bruce T. Goode	Cleveland	ОН
37		Gratry & Company	Gregory Tropf	Shaker Heights	ОН
38		Gries Financial LLC	Tina Vieregg	Cleveland	ОН
39		Harloff Capital Management	Dr. Gary J. Harloff	Westlake	ОН
40		Isabella Capital LLC	Susan Schieman	Cincinnati	ОН
41	****	J.P. Morgan Investment Management, Inc.	Karel Lansky	New York	NY
42		James Investment Research	Michelle Kilchenman	Alpha	ОН
43	X	JDM Investment Counsel, LLC	Erick Zanner	Columbus	ОН
44		Johnson Investment Counsel	Kurt Terrien	Cincinnati	ОН
45		Kirtland Capital Partners	John Heckman	Beachwood	ОН
46		Legacy Investment Funds, LLC	Christopher Holmes	Cincinnati	ОН
47		Linsalata Capital Partners (FNL Mangement Corp.)	Stephen Perry	Mayfield Heights	ОН
48		Madison Square Investors LLC	Stephen Sexenv	New York	NY I

52		Mench Financial, Inc.	Thomas Mench	Cincinnati	ОН
53		Morgan Stanley Investment Management, Inc.	Teresa E. Martini	New York	NY
54		Morgenthaler Venture Partners	Theodore Laufik	Cleveland	ОН
55		Nationwide Asset Management, LLC	William Burtch	Columbus	ОН
56		Nottinghill Investment Advisers, Ltd.	Douglas McPeek	Cincinnati	ОН
57		Oak Associates	Tina Oelschlager	Akron	ОН
58		OJM Group	Terry Allman	Cincinnati	ОН
59	Х	Opus Capital Management, Inc.	Jakki Haussler	Cincinnati	ОН
60		Parlan Financial Corp.	Helyn Bolanis	Toledo	ОН
61		PNC Capital Advisors, LLC (Allegiant Asset Mgmt. Co.)	David J. Gorny	Baltimore	MD
62		Primerica Financial Services	Katie Aurand	Euclid	ОН
63		Primus Capital Partners, Inc.	Dominic Offredo	Cleveland	ОН
64		Reservoir Venture Partners	Curtis Crocker	Columbus	ОН
65		Riazzi Asset Management LLC	John Riazzi	Dayton	ОН
66		River Cities Capital Funds (Mayfield & Robinson, Inc.)	Daniel Fleming	Cincinnati	ОН
67		RiverPoint Capital Mangement Investment Advisors	Pamela Schmitt	Cincinnati	ОН
68		Robert W. Baird & Co., Inc.	Michael Perrini	Columbus	ОН
69		RockBridge Capital, LLC	Brett Alexander	Columbus	ОН
70		Sovereign Asset Management	Donald Sazdanoff	Mansfield	ОН
71		Stifel, Nicolaus & Company, Incorporated	Janelle Conley	St. Louis	МО
72		Summit Investment Advisors, Inc.	Gary Rodmaker	Cincinnati	ОН
73		Sunbridge Partners, Inc.	John Gannon	Beachwood	ОН
74		The Huntington National Bank	Herb Chen	Columbus	ОН
75		The Riverside Company	Béla Schwartz	Cleveland	ОН
76		The Rule Wealth Management LLC	Charles Davis	Louisville	ОН
77		Tillar-Wenstrup Advisors, LLC	Stephen Wenstrup	Dayton	ОН
78		Trend Dynamics Inc.	John Webb	Beachwood	ОН
79		Triathlon Medical Ventures, LLC	Susan Schieman	Cincinnati	ОН
80		Victory Capital Management Inc.	Lori Swain	Cleveland	ОН
81		Western Asset Management Co.	Joseph Carieri	Pasadena	CA
82		Winfield Associates, Inc.	Christopher Baker	Cleveland	ОН
83		Winslow Asset Management	Kara Lewis	Beachwood	ОН



**About OPERS** 

Membership

· Legal

. Board of Trustees

Vendor Opportunities

- History & Background

- Government Relations

Corporate Governance
 Investments

. Why Work for OPERS?

· OPERS Online

Contact OPERS

· OPERS Leadership Team

OPERS New Medial Everywhere. Now. Streaming video, electronic newsletters and more — all at the click of your mouse!



Home > About > Vendor

**About OPERS** 

### **Vendor Opportunities**

OPERS procures goods and services using Request for Proposals (RFP), Request for Quotes (RFQ), Request for Information (RFI) and other such competitive models. Valid responses must be submitted to OPERS by the specified submission date. Submission procedures and procurement details for each opportunity can be reviewed by clicking on the document label.

Ohio law requires that business entities entering into contracts with OPERS in an annual aggregate amount greater than \$100,000 must complete a Declaration Regarding Material Assistance/Nonassistance to a Terrorist Organization (DMA). The DMA certifies that the applicants have not provided material assistance to any terrorist organization listed on the Terrorist Exclusion List (TEL).

Copies of the DMAs and the current TEL are evaliable at the <u>Ohio Homeland Security Web site</u>. Certain investment transactions/contracts are exempt from this requirement.

Opportunity	Туре	Submission Deadline
Agency Contract-to-Hire or Direct Placement Positions	Direct Submission	Varies

OPERS is seeking candidate submissions from third party agencies for various contract-to-hire and/or direct placement opportunities. All opportunities will be listed for a minimum of 14 business days. Agency candidates must apply through our website and put the agency representative and company name as the referral source.

View: Current Listings

View: Third Party Agency Policy

♦ View: Contract-to-Hire Background Screening Requirements

Opportunity	Туре	Submission Deadline	
Emerging Manager Program	RFI	NA	

OPERS may engage 8 to 20 Investment Managers to each initially manage \$20 to \$50 million in US equity assets. This mandate requires a separate account structure. This search will focus on active managers with core, growth, or value strategies in any market cap range (micro — msga). Managers must have less than \$750 million in firm-wide assets at the time of hire and be either minority-owned or Oblo-custified.

View: Emerging Manager Program RFI 🛂

### How to Do Business With OPERS Investments

More: Ohio PERS Ethics Policy: Gifts from vendors are prohibited.

 More: Ohio law imposes reporting and registration on persons/entities doing business or seeking to do business with OhioPERS.

### **Broker Services**

- Ohio Retirement Systems Ohio-Qualified Agent Listing
- Ohio Retirement Systems Ohio-Qualified Agent Certification

### **Investment Management Services**

- Ohio Retirement Systems Ohio-Qualified Manager Listing
- Ohio Retirement Systems Ohio-Qualified Manager Certification

### **Investments Material for Brokers**

- Broker Ouestionnaire Document (Word)
- Broker Questionnaire Document (PDF)





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### **About OPERS**

### · Legal

- 4 Ohio Statutes & Rules
- + DC Plan Documents
  - Ethics Policy
- → Membership Determination
- ♣ Public Records Requests
  - + Recent News
- > Reporting & Registration
- > Privacy Policy & Disclaimer
  - > Secure E-mail Policy
    - > Forms
    - > Links

### · History & Background

- Membership
- Board of Trustees
- Government Relations
- · OPERS Leadership Team
- Corporate Governance
- Investments
- Finance
- Vendor Opportunities
- Why Work for OPERS?
- · OPERS Online
- Contact OPERS

### Home > About > Legal

**About OPERS** 

### Legal

### Recent News

HB98 - Effective 10/27/06 - Requires COLAs to be divided between the retiree and an ex-spouse designated as an alternate payee under a Division of Property Order.

### Read More: House Bill 98

The Legal Services Department provides legal support to the retirement system and the Board. Legal Services does not provide legal advice to members or benefit recipients, but can assist with general legal questions regarding OPERS.

Pursuant to Ohio retirement law, the Ohio Attorney General is the legal advisor of the Board.

### Ohio Statutes and Rules

The Ohio Public Employees Retirement System is created and governed by Chapter 145 of the Ohio Revised Code and Ohio Administrative Rules. Additional information about Ohio Statutes and Rules can be reviewed by visiting the Ohlo Revised Code and the Ohlo Administrative Code.

OPERS Statutes - ORC Chapter 145 [2] Index [2] (Effective through December 2010)

OPERS Rules - OAC Chapter 145 [ Index [ (Effective March 2011)

<u>Defined Contribution Plan Documents</u>

These documents are available to be viewed, downloaded and printed in a PDF format. 

These documents are available to be viewed, downloaded and printed in a PDF format.

### Member-Directed Plan Document

- Amendment 1
- Amendment 2
- **Amendment 3**
- Amendment 4 Amendment 5
- Amendment 6
- Amendment 7
- **Amendment 8**
- Amendment 9
- Member-Directed Plan IRS Determination Letter

### Combined Plan Document

- Amendment 1
- **Amendment 2**
- **Amendment 3**
- Amendment 4
- **Amendment 5**
- Amendment 6 Amendment 7
- **Amendment 8**
- Amendment 9
- Combined Plan IRS Determination Letter

### **VEBA Plan Document**

- **Amendment 1**
- Amendment 2





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# **About OPERS**

Home > About > Legal

### Legal

### · Legal

- **About OPERS** 
  - ♣ Ohio Statutes & Rules
  - + DC Plan Documents
    - **◆** Ethics Policy
  - ◆ Membership Determination
  - ◆ Public Records Requests
    - **♣** Recent News
  - > Reporting & Registration
  - > Privacy Policy & Disclaimer
    - > Secure E-mail Policy
      - > Forms
      - > Links
- · History & Background
- Membership
- Board of Trustees
- Government Relations
- · OPERS Leadership Team
- Corporate Governance
- Investments
- Finance
- Vendor Opportunities
- . Why Work for OPERS?
- OPERS Online
- Contact OPERS

OPERS Ethics Policy: Gifts from Vendors are Prohibited

OPERS is committed to high standards of ethical practice. OPERS staff and Board members are subject to certain restrictions under Ohio ethics laws. We take these laws very seriously and work hard to assure compliance.

OPERS also has its own stringent ethics policy . A portion of the policy prohibits anyone currently doing business, seeking to do business, or interested in other matters pertaining to OPERS from providing OPERS employees and Board members anything of value, including gifts, entertainment, travel, meals or lodging.

We conduct periodic audits to assure compliance with our policies, and we appreciate the cooperation and understanding of all our business partners.

### Membership Determination Process

Recent changes to the membership determination process have been implemented to increase efficiency by removing a level of appeal and implementing a timeline for notification of appeal of the first level determination. Effective August 1, 2012, public employers and/or their workers seeking a membership determination for either independent contract/public employee status or carryover status will follow the new process:

- First level determination by Compliance Specialist
- 30 day timeline for either party to appeal by providing additional information after receipt of first level determination
- Second level determination by Senior Staff
- 60 day timeline for either party to appeal to the Board by submitting a written appeal to the Executive Director
- Board decision to either delegate to an independent hearing examiner, or
- Final decision by the Board

<u>Public Records Request Policy</u>

OPERS receives public record requests from a variety of sources; including requests from the public, news media and governmental agencies. This policy establishes OPERS guidelines for compliance with Ohio's Public Records Act, You may use the form below to request public records.

- ✓ View: Public Records Request Policy
- View: Request for Release of Public Records
- View: The OPERS Member Guide to Domestic Relations Issues

### House Bill 98

- View: OPERS Model Sub, House Bill 98 Language Instructions
- ♦ View: Model HB98 Language for OPERS Traditional Pension Plan or Member-Directed Plan
- ♦ View: Model HB98 Language for OPERS Combined Plan
- ♦ View: Model HB98 Language for OPERS Money Purchase Annuity
- ♦ View: Model HB98 Language for OPERS Additional Annuity

KEYWORD SEARCH

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9

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Select Your Section

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Forms: To Print or Order

Select a form topic

Employer forms

Select a form topic

Select a form topic

Publications: To Print or Order

Select a publication

News Releases

Rights Project and OPERS
Announce Collaboration

Retirement system pushing

Press Release: Decisions,

View all News



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Select a Section

### **About OPERS**

- Legal
  - > Reporting & Registration
  - > Privacy Policy & Disclaimer
    - > Secure E-mail Policy
      - > Forms
      - > Links
- · History & Background
- Membership
- Board of Trustees
- Government Relations
- · OPERS Leadership Team
- Corporate Governance
- Investments
- Finance
- Vendor Opportunities
- · Why Work for OPERS?
- · OPERS Online
- Contact OPERS

### Home > About > Legal Reporting & Registration

The operation of the Ohio public pension plans is governed by specific statutes under Ohio law. These can be found in Chapters 101\*, 102, 145, 742, 3307, 3309 and 5505 of the Ohio Revised

Persons/entities doing business, or seeking to do business, with any of the Ohio public pension plans or making campaign contributions to, or on behalf of, a Board member or candidate for a Board position are governed by, and may be required to register or file reports with, the Joint Legislative Ethics Committee, the Ohio Ethics Commission and/or the Ohio Secretary of State,

The Ohio public pension plans cannot provide guidance about these requirements. To determine if these provisions apply to you, please contact the following agencies:

Joint Legislative Ethics Committee 50 West Broad Street, Suite 1308 Columbus, Ohio 43215 614-728-5100

Ohio Ethics Commission 8 East Long Street, 10th Floor Columbus, Ohio 43215 814-488-7090

Ohio Secretary of State
30 East Broad Street, 14th Floor Columbus, Ohio 43266 614-466-4980

The Ohio public pension plans advocate full compliance with all applicable laws, registration and reporting requirements. The duty to comply, and to register or report as applicable, is the sole responsibility of the individual or entity conducting the activities described above.

R.C. 101.97
Contingent compensation agreements are prohibited. This is an incentive compensation plan.

- (A) Except as provided in division (B) of this section, no person shall engage any person to influence retirement system decisions or conduct retirement system lobbying activity for compensation that is contingent in any way on the outcome of a retirement system decision and no person shall accept any engagement to influence retirement system decisions or conduct retirement system lobbying activity for compensation that is contingent in any way on the outcome of a retirement system decision.
- (B) Division (A) of this section does not prohibit and shall not be construed to prohibit any person from compensating the person's sales employees pursuant to an incentive compensation plan, such as commission sales, if the incentive compensation plan is the same plan used to compensate similarly situated sales employees who are not retirement system lobbvists.

Note: According to Section 101.97 of the Ohio Revised Code, (see below) third party marketing fees are prohibited with limited exceptions.





Ohio Public Employees Retirement System

Broker-Dealer Policy December 2011

I.	SCOPE		
II.	PURPOSE 1		
III.	LEGAL AUTHORITY 1		
IV.	PHILOSOPHY 1		
V.	OBJECTIVES1		
VI.	SELECTION, EVALUATION AND DOCUMENTATION2		
	A. BROKER-DEALER APPROVAL		
VII.	ROLES AND RESPONSIBILITIES3		
	A. RETIREMENT BOARD       3         B. INVESTMENT COMMITTEE       4         C. INVESTMENT STAFF       4         D. INVESTMENT COMPLIANCE STAFF       4		
VIII.	MONITORING AND REPORTING 4		
	A. CONTINUOUSLY		
	Revision History		
Policy Policy Policy Policy Policy	X Established X Revised X		
•	licy Revised December 13, 2010  December 14, 2011		

This Policy applies to trading activities performed by employees of the Ohio Public Employees Retirement System ("OPERS") in connection with its Defined Benefit and Health Care Funds that involve securities traded in public markets.

# II. PURPOSE

This Policy provides general guidelines for approving brokers and dealers ("broker-dealers") to handle purchase or sale transactions involving OPERS' assets, for selecting which broker-dealers to use in specific purchase or sale transactions and for documenting the results so obtained.

### III. LEGAL AUTHORITY

In accordance with Ohio Revised Code Section 145.11, which establishes the fiduciary responsibilities of OPERS Retirement Board ("Board"), Investment Staff will use its best efforts in approving and selecting broker-dealers and for documenting results so obtained.

In approving and selecting broker-dealers, Staff will comply with Ohio Revised Code ("ORC") Section 145.11(B), which requires the Board to give equal consideration to firms that are owned or controlled by minorities or women.

Investment Staff will also comply with ORC Section 145.114 to increase the use of Ohioqualified agents for the execution of transactions when an Ohio-qualified agent offers quality, services, costs and safety comparable to other agents available to OPERS.

### IV. PHILOSOPHY

OPERS' goal in all securities transactions is to obtain Best Execution. Best Execution means the execution of a purchase or sale transaction at a price and commission or fee that provides the most favorable total cost or total proceeds reasonably obtainable under the circumstances then prevailing. To achieve Best Execution, Investment Staff will review and evaluate broker-dealers to determine which firms may be used in buying or selling securities. Staff will select from such approved broker-dealers when placing specific purchase or sale transactions. In doing so, Staff shall consider this Policy in conjunction with OPERS' Soft Dollar and Other Commission Arrangements Policy. Staff will document results of its trading activities and report to the Board concerning them.

# V. OBJECTIVES

In selecting a broker-dealer for a specific transaction, Investment Staff will use its best judgment to choose the firm most capable of providing services necessary to obtain Best Execution. The full range and quality of broker-dealer services available will be considered in making these determinations and may consist of the following factors:

- Commissions and/or fees both in aggregate and on a per share basis
- Capital strength and stability
- Execution, clearing and settlement processing
- Use of technology and other special services
- Responsiveness
- Reliability, integrity and reputation
- Ability to handle large block trades and large volumes of trades
- Ability to handle sensitive trades discretely
- The nature and value of research provided
- Whether a firm is owned or controlled by a minority or a woman
- Whether a firm is an Ohio-qualified broker-dealer

OPERS will consider total transaction costs when selecting broker-dealers for trade execution. Total transaction costs include:

- The cost associated with the effect a transaction has on the price of a security
- The cost associated with the failure to execute a transaction
- The cost associated with the delay in execution of a transaction
- Commissions on agency trades or the spreads on principal trades
- Bid-ask spread

### VI. SELECTION, EVALUATION AND DOCUMENTATION

Staff has developed guidelines and procedures for broker-dealer approval, selection and documentation.

# A. Broker-Dealer Approval

Investment Staff will maintain approval procedures for all broker dealer relationships. These procedures will determine whether broker-dealers may be considered for use in purchasing or selling securities and will evaluate quantitative criteria that include, but are not limited to:

- A firm's creditworthiness
- History of research and execution
- Verification of the ability to trade
- Legal and regulatory history or issues
- Electronic communication protocol

Investment Staff will maintain records of broker-dealers that have applied, whether they were approved, when such decision was made and whether the broker-dealer is Ohio-qualified and/or owned or controlled by a minority or a woman.

Investment Staff will maintain procedures for determining which broker-dealers will be selected for use in specific purchase or sale transactions in order to obtain Best Execution. These procedures will determine which broker-dealers are selected and will evaluate qualitative criteria including, but not limited to:

- Trading capabilities, including execution speed and ability to provide liquidity
- Commissions and/or fees both in aggregate and on a per share basis
- Use of technology and other special services
- Responsiveness, reliability and integrity
- The nature and value of research provided

Investment Staff will maintain a list of broker-dealers that have been selected, which describes the services they rendered and the quality and cost of such services. At least annually, Staff will evaluate the quality of services rendered relative to commissions or fees paid.

### C. Broker-Dealer Documentation

In addition to the documentation described above, Investment Staff will maintain records of OPERS utilization of broker-dealers and provide them to the Board and the Ohio Retirement Study Council ("ORSC"). Utilization reports will include listings of:

- Broker-dealers retained by OPERS
- Dollar amount of total trades executed
- Percentage of trades executed
- Dollar amount of commissions paid
- Percentage of total commissions paid
- Ohio-qualified brokers and minority broker-dealers and/or broker-dealers owned or controlled by minorities or women including, with respect to such firms, details concerning:
  - o Dollar amount of total trades executed
  - o Percentage of trades executed
  - o Dollar amount of commissions paid
  - o Percentage of total commissions paid

# VII. ROLES AND RESPONSIBILITIES

### A. Retirement Board

The Ohio Public Employees Retirement Board and its Investment Committee are responsible for reviewing and approving this Policy.

The Investment Committee is responsible for reviewing this Policy and recommending changes related to it to the Board for its approval. In addition, the Committee is responsible for monitoring investment activities and reviewing reports related to this Policy.

### C. Investment Staff

The Board delegates authority to the Chief Investment Officer ("CIO") to implement this Policy. Investment Staff is responsible for establishing and reviewing on a regular basis guidelines and procedures for approving and selecting broker-dealers. It will maintain documentation of such approvals and selections to assure that OPERS obtains Best Execution in the purchase and sale of public market securities.

Staff will report on broker-dealer approval and selection to the CIO and to the Board. Staff is also responsible for recommending changes to this Broker-Dealer Policy.

All members of Staff are accountable to the CIO. The CIO is responsible for all Staff actions relative to the management of OPERS' investments. In this regard, it is the responsibility of the CIO to satisfy himself/herself that all Policies and directives of the Board are implemented.

## D. Investment Compliance Staff

The Fiduciary Compliance Investment Officer ("FCIO") is responsible for monitoring compliance with this Policy, including guidelines established pursuant to it. If the FCIO determines that an exception to this Policy has occurred, the FCIO shall notify Staff, the CIO, Executive Director or the Investment Committee, as is appropriate and in accordance with established escalation procedures.

### VIII. MONITORING AND REPORTING

# A. Continuously

The approval and selection of broker-dealers will be monitored continuously by Staff and will be documented.

# B. Semi-Annually

A list of approved broker-dealers will be reported to the Board semi-annually. Such reports will also detail the use of broker-dealers.

# C. Annually

Investment Staff will conduct an annual assessment of broker-dealers' trading effectiveness.

Staff shall provide to the ORSC such information about OPERS utilization of broker-dealers as it may from time to time request. Upon filing the ORSC report, the Board shall receive the requested documentation at its following meeting.



# **Ohio Public Employees Retirement System**

**Broker Review Committee Charter** 

### Charter

### Purpose

The purpose of the Broker Review Committee (the 'Committee') is to provide oversight of the selection, approval and usage of broker-dealers – including the utilization of commission sharing arrangements and related programs, securities trading activity and transactions costs.

### Membership

• The Committee will consist, at minimum, of three staff members that will be appointed by the Chief Investment Officer ('CIO'). The CIO will designate one of the members to act as the Chairman.

### **Administrative Duties**

- The Committee shall meet approximately monthly, and at such other times as necessary.
- A quorum of the Committee shall be declared when a majority of the appointed members are in attendance.
- The date, time, and venue of each meeting of the Committee will be determined by the Chairman.
- The Committee may extend an invitation to any person to attend all, or part, of any meeting of the Committee.
- Matters arising for determination at Committee meetings shall be decided by a majority of members present. Any such decisions shall be deemed a decision of the Committee.

### **Functional Duties**

- Evaluate and determine if a broker satisfies the criteria outlined in OPERS Broker-Dealer Policy, including authorization for trading.
- Regularly review and propose updates to the OPERS Broker-Dealer Policy and the OPERS Soft Dollar and Other Commission Arrangements Policy for OPERS Board approval.
- Establish and regularly review guidelines, procedures, and documentation for broker approval and selection.
- Oversee broker commission allocation and related trade execution performance with the goal of assuring best efforts to obtain the best execution and report to the Investment Committee as appropriate.
- Oversee the commission sharing arrangement program, the commission recapture program, up-front budgeting of bundled and unbundled commissions, the broker vote and the annual review of commissions paid relative to the value of services received.
- Review trading activity for all internally traded accounts.
- Monitor OPERS approved trading brokers to evaluate pending legal and regulatory issues, organizational changes, financial condition, and quality and cost of services provided.
- Report activities to the CIO and Board on a regular basis, as appropriate.
- Review the Committee charter on an annual basis, or more frequently if necessary and recommend changes to the CIO.

<b>Revision History</b>	Approved	November, 2005
	Updated	August, 2009
	Updated	June, 2010
	Updated	June, 2011
	Updated	July, 2012



Ohio Public Employees Retirement System
Ohio-Qualified and Minority-Owned Manager Policy
December 2011

	JOVI II	1
II.	PURPOSE	1
III.	LEGAL AUTHORITY	1
	A. OHIO-QUALIFIED B. MINORITY-OWNED	
IV.	INVESTMENT PHILOSOPHY	2
V.	OBJECTIVES	2
VI.	PROCESS	2
VII.	RISK MANAGEMENT	2
VIII.	ROLES AND RESPONSIBILITIES	3
	A. RETIREMENT BOARD  B. INVESTMENT COMMITTEE  C. INVESTMENT STAFF  D. INVESTMENT COMPLIANCE STAFF  E. INVESTMENT ADVISOR	
IX.	MONITORING AND REPORTING	3
	A. QUARTERLY	
	Revision History	
Policy	Established Revised Revised	July 8, 2002 January 14, 2002 June 17, 2003
	Reestablished from Emerging Manager Policy to Qualified, Minority & Emerging Manager Policy	October 2004
Emerg	Reestablished from Ohio-Qualified, Minority & ging Manager Policy to Ohio-Qualified and Minority ger Policy	May 16, 2006
Policy	Revised	September 15, 2010
Policy	Revised	December 15, 2010
Policy	Revised	December 14, 2011

This Policy applies to the Ohio Public Employees Retirement System ("OPERS") Defined Benefit Fund, Health Care Fund and Defined Contribution Fund.

# II. PURPOSE

This Policy addresses OPERS' utilization of Ohio-qualified and minority managers in its efforts to fulfill investment objectives. This Policy does not preclude OPERS from hiring Ohio-qualified or minority-owned managers as conducted through any other OPERS search process.

# III. LEGAL AUTHORITY

Through Section 145.11 (A) of the Ohio Revised Code ("ORC"), the OPERS Board is expected to discharge its duties solely in the interest of participants and beneficiaries for the exclusive purpose of providing benefits and defraying reasonable costs.

Through Section 145.11 (B) of the ORC, it is expected that, "In exercising its fiduciary responsibility with respect to the investment of the funds, it shall be the intent of the Board to give consideration to investments that enhance the general welfare of the state and its citizens where the investments offer quality, return and safety comparable to other investments currently available to the Board. In fulfilling this intent, equal consideration shall also be given to investments otherwise qualifying under this section that involve minority owned and controlled firms and firms owned and controlled by women either alone or in joint venture with other firms."

# A. Ohio-Qualified

For purposes of this Policy, an Ohio-qualified investment manager is defined in ORC 145.114 and ORC 145.116 as an investment manager (and/or any parents, affiliates, or subsidiaries of the investment manager), designated as such by a particular retirement system, who is subject to taxation under Chapter 5725, 5733, or 5747 of the ORC and who meets one of the following requirements:

- Has its corporate headquarters or principal place of business in Ohio;
- Employs at least 500 individuals in Ohio; and
- Has a principal place of business in Ohio and employs at least 20 residents of the state.

Principal place of business means an office in which the investment manager regularly provides investment advisory services and solicits, meets with, or otherwise communicates with clients.

For purposes of this Policy, and consistent with provisions of the ORC, a minority shall be defined as an investment manager that is a U.S. domiciled registered investment adviser under the Investment Advisers Act of 1940, and is majority-owned by one, or any combination, of the following groups: African American, Native American, Hispanic American and Asian American.

For purposes of this Policy, investment managers who are majority-owned by women are included in the definition of minority-owned.

# IV. INVESTMENT PHILOSOPHY

OPERS is supportive of economic growth in Ohio and recognizes the diversity of its stakeholders. The Ohio Public Employees Retirement Board ("Board") desires that Staff identify, research and evaluate Ohio-qualified and minority-owned managers in its efforts to fulfill its investments objectives. Opportunities will be evaluated on their merit, including risk-adjusted return expectations and consistency with the Annual Investment Plan. Efforts will be conducted in a manner consistent with fiduciary duty, demonstrating prudence and consistent with best practices.

### V. OBJECTIVES

It is a goal of the OPERS Board to increase its utilization of Ohio-qualified and minority -owned investment managers when the investment managers offer quality, services and safety comparable to other investment managers. This Policy does not require OPERS to utilize Ohio-qualified or minority-owned investment managers. OPERS will hire investment managers in a manner that is consistent with its fiduciary duties, as outlined in ORC Sections 145.11 and other applicable laws.

The Board further adopts a goal of 1% (within a range of 0.5% to 2%) of externally managed public markets assets invested with minority-owned managers. These goals will be revisited on a regular basis. All efforts will be consistent with OPERS investment objectives and goals.

### VI. PROCESS

Staff will identify potential managers through a process approved by the Chief Investment Officer ("CIO"). Staff is responsible for establishing the procedures to identify, hire, terminate and monitor managers under this Policy.

### VII. RISK MANAGEMENT

Allocations will be evaluated relative to the investment managers' total firm assets and assets in the product under consideration, consistent with fiduciary duty, prudence, and best practices. Staff and the Investment Advisor will closely monitor the performance of the allocation(s) and report to the Board as described in this Policy.

function of the objectives outlined in the OPERS Annual Investment Plan, as well as the capacity of each investment manager and Staff's ability to identify investment managers that are likely to meet or exceed OPERS investment objectives.

### VIII. ROLES AND RESPONSIBILITIES

### A. Retirement Board

The Ohio Public Employees Retirement Board and its Investment Committee are responsible for reviewing and approving this policy.

### **B.** Investment Committee

The Investment Committee is responsible for reviewing this Policy and recommending changes related to it to the Board for its approval. In addition, the Investment Committee is responsible for monitoring activities and reviewing reports related to this Policy.

### C. Investment Staff

The Board delegates authority to the CIO to implement this Policy. Staff is responsible for monitoring the Policy and recommending changes to the Investment Committee. Staff is also responsible for managing the Ohio-qualified and Minority-owned Manager program within the framework of this Board approved Policy and within the goals and objectives adopted by the Board in the Annual Investment Plan. Staff will select and evaluate managers in accordance with procedures approved by the CIO.

# D. Investment Compliance Staff

The Fiduciary Compliance Investment Officer ("FCIO") is responsible for monitoring compliance with investment guidelines established pursuant to this Policy.

### E. Investment Advisor

The Investment Advisor assists Staff researching, identifying, evaluating and hiring investment managers under this Policy.

### IX. MONITORING AND REPORTING

The following reports will be reviewed with the Investment Committee to ensure monitoring and compliance with this Policy:

# A. Quarterly

Performance reports - Investment Advisor and/or Investment Staff

OPERS Annual Investment Plan - Investment Staff
Report concerning this Policy - CIO

**6a** 

U.S. Equities Ohio-Qualified Agent Report (Base Period: 7/1/03 – 6/30/04)

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and Externs	
T (Internal	
BROKER/DEALER REPORT	
DEALER	104
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<u> </u>	eriod 7/1
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	Ohio- Qualified	Ohio- Qualified- Minority	(Proceeds) \$ Amount of Trades Executed	(Proceeds) \$ Amount of Trades Executed	% Of Total \$ Trades Executed Through	Commissions Paid To Ohio-	Commissions	% of Total Commissions Paid to	\$ Amount of Trades Executed with Ohlo-Qualified	(Proceeds) \$ Amount of Trades	Trade Thro
	Dealer	Dealer	Broker/Dealers	BrokenDealers	Broker/Dealers	Broker/Dealers	Paid to All Broker/Dealers	Onio-Qualified Broker/Dealers	Minority Broker/ Dealers	Executed with All Broker/Dealers	Brok A
	Ohio-Qualified		\$ 8,158,821	\$ 8,158,821	0.10%	\$ 6,166	\$ 6,166	%20.0	<b>S</b>	\$ 8,158,821	
				5,787,608			11,198			5,787,608 5,787,608 54,608	
	Ohio-Qualified		56,026,892	631,329 56,026,892	0.72%	127,766	348 127,766	1.40%		631,329 <b>56,026,892</b>	
	Ohio-Qualified		434,320	434,320	0.01%	445	355,349	%00.0		253,133,396 434,320	
				530,884 632,088			281,686 775 270 270			406,735,585 530,884 632,088	
				371,217 467,195 798,175		-	297 752 3311			34,708,576 371,217 467,195 709,475	
ZER Total CADCAPITAL CORPORATION CDS Total FITZGERALD + CO, Total				956,166 13,618 63,729,122			1,495			956,166 13,618	
				91,474			104 104 104 104 104 104 104 104 104 104			66,529,090 66,529,090	
	Ohio-Qualified	Ĭ	325,564,724	13,878,539 325,564,724	4.16%	494,385	4,544 18,243 <b>494,385</b>	5.42%		325,564,724	
				8,087,665 213,143,401			23,500			8,087,665 213,143,401	ĺ
				420,981 222,319,084 5,609,893			530 372,802 6,292			420,981 222,319,084	
				51,268,827 5,005,507	28		100,652			5,005,693 51,268,827 5,005,507	
				202,246 165,663 760,402			380			262,246 165,663	
				6,400,862			11,250			760,402 6,400,862 445,430	
				913,923			1,20 85,18			913,923	
				2,296,550			5,756 47,975			2,296,550	
				414,853,140			471,620			414,853,140	
				4,361,830			117,901 4,058 30,946			60,014,272 4,361,830 14.455,841	
				38,319,468 259,791,497	60.00		39,632			38,319,468 259,791,497	
	Ohio-Qualified	Î	342,257,196	342,257,196	4.38%	498,970	40,366 498,970	5.47%		19,951,770 342,257,196	1
				73,271,292			108,304			369,295 73,271,292	
				565,976 55,923,107			575 575 87.082			2,021,242 565,976 56,023 107	
				639,170			1,359			639,170 9,289,894	
				1,626,351			95 3,078 1.360			62,241 1,626,351 1 733 880	
	Ohio-Qualified		48,050,117	1,483,492	0.61%	121,370	1290	1.33%		1,483,492	
	-			297,582,643 42,020,515			429,438 36,398			297,582,643 42,020,515	
	Olio-Cualified		5,712,587	2,327,953	0.07%	4,332	3,040	0.05%		<b>5,712,587</b> 2,327,953	Ī
IALD & CO SECURITIES INC Total	Ohio-Qualified		88,641,717	88,641,717	1.13%	133,197	133,197	1.46%		576,132 88,641,717	Ī
Ta l	Ohio-Qualified		1,963,423,791	1,963,423,791 35 151 500	25.10%	951,257	951,257	10.43%		1,963,423,791	Ĭ
				33,421,919 765,617,568	1000 m		59,143 1,380 59,331 509,124			35,151,500 890,652 33,421,819 765,617,568	
				28,545,547 83,046			20,068 20,068 262			7,681,778 28,545,547 83,046	
				24,813	,,,,		2,099			24,813	
FINANCIAL CORP Total EIMER & ASSOCIATES (CLS THRU 443) Total PARTNERSHIP Total				413,549 1,684,143 64,264,287			428 3,500 119,215			413,549 1,684,143 64,264,287	
				899,127 2,007,770			3,668 1,652 2,761		25	1,459,298 899,127 2,007,770	
		=		7,118,912			12,698	=		2,066,622 7,118,912	

## IS EQUITY BROKER/DEALER REPORT (Internal and External Accounts) ting Period 7/1/03 - 6/30/04

### Characterist   Structure   Trail			1	(Buseauda)	(December)	T SATURATION OF						
Commission   Com		de la	Ounliflad.	(comment)	C Amount of	20102			2 or 10th	* Amount of	(Proceeds)	%
Design		Ornelified	Minority	Today Separa	A Associate of	THURS EXECUTED	COMMISSIONS		Commissions	I rades Executed	\$ Amount	Trade:
Dutier   D		Cualina	A LOUIS	I Bross Executed	LIBORS EXECUTED	unondu	Pard Io Onio	Commissions	Paid to	with Ohio-Qualified	of Trades	Ę
Ohio-Qualified         174703.531         1.23%         315,300         31,500         34,6%         174703.531           Ohio-Qualified         1,578,3244         19,297,444         0.02%         3,295         31,530         34,6%         174703.531           Ohio-Qualified         1,578,321         1,778,321         0.02%         3,295         1,590         0.04%         1,578,320         1,578,321           Ohio-Qualified         1,578,321         0.02%         7,500         7,500         0.04%         1,578,320         1,578,321           Ohio-Qualified         1,578,321         0.02%         7,500         7,500         0.04%         1,578,320,320         50,440,158           Ohio-Qualified         1,1,578,321         0.02%         7,500         7,500         0.08%         1,578,320,320         1,578,320         1,578,320         1,578,320         1,578,320         50,440,158         50,440,15	r Retained by Public Fund	Dealer	Dealer	Broker/Dealers	With All Broker/Dealers	Broker/Dealers	Qualified Broker/Dealers	Paid To All Broker/Dealers	Ohio-Qualified Broker/Desiers	Minority Broker/	Executed with All	Qualifi
Ohio-Qualified Ohio-Q	AY & CO. Total				1 741 507			0				5
Ohio-Qualified	N AMEDICAN SECTIONIES INC. Takel	Ohio Oughter		701 001 717	100,111,1			2,833			1,711,507	
Ohio-Qualified Ohio-Q	LABRED ACCOUNTING INC TOTAL	Onio-Cualmed		1/4,/03,531	174,703,531	2.23%	315,300	315,300	3.46%		174,703,531	
Ohio-Qualified Ohio-Minority 1,578,936 1,136,1691 1,261,691 0,02% 3,295 1,0356 0,04% 1,578,930,75 1,378,931 1,578,331 0,02% 1,578,930,75 1,386 0,04% 1,578,930,75	MADICATO TALL	Ono-Cuaimed		59,297,444	59,297,444	0.76%	96,321	96,321	1.06%		59,297,444	
Ohio-Qualified Ohio-Minority 1,578,931 1,985 1,985 1,385 3,2	MARKETS TOTAL				2,583,620			10,356			2,583,620	
Ohio-Qualified Ohio-Minority 1,578,931 1,578,931 0.02% 7,500 7,500 0.08% 1,578,930.75 1,578,930.	AAUSCHEH INC Total	Onio-Qualified		1,861,691	1,861,691	0.02%	3,295	3,295	0.04%		1.861.691	Ī
Ohio-Qualified Ohio-Minority 1,578,931 1578,931 0.02% 7,500 946,880 1,578,930,75 2.481,277 2.481,277 2.481,377 3.002% 7,500 946,880 1,578,930,75 2.481,377 3.002% 7,500 94,880 94,880,75 3.002% 7,500 94,880 94,880,75 3.003 3	FILL + PART LP Total				16,440,155			31,385			16.440.155	ĺ
Ohio-Qualified Ohio-Minority 1,578,931 1,578,931 0.02% 7,500 7,500 0.08% 1,578,930.75  24,647 2,520 2,520 0.08% 1,578,930.75  24,647 889 60.178 899,009 199,009 2.18% 1,187,009	RNSTEIN Total				534,352,868			945,880			534,352,868	
Ohio-Qualified         1,42%         1,42%         1,99,009         1,99,009         1,1	IKS INVESTMENY CORP Total	Ohio-Qualified (	Ohio-Minority	1,578,931	1,578,931	0.02%	7,500	7,500	0.08%	1,578,930.75	1.578.931	ĺ
Ohio-Qualified 111,083,887 11,083	PITAL MARKETS LP Total				2,431,217			2,520			2.431.217	ĺ
Ohio-Qualified         11,083,887         11,083,887         11,1083,987         11,1083,987	TAL (USA) INC Total				24,641			240			24.641	
Ohio-Qualified 111,083,887 111,083,887 14127,889 142% 199,009 199,009 199,009 185,009	INGFELLOW, INC Total				960,858			3,045			960,858	
Ohio-Qualified 196,612,773 196,612,773 196,612,773 196,013 1,142%	S SECURITIES, LLC Total				47,177,899			60,176			47,177,899	
Ohio-Qualified	SECURITIES COMP Total	Onio-Qualified		111,083,887	111,083,887	1.45%	199,009	199,009	2.18%		111,083,887	
Ohio-Qualified  Ohio-Qualified  Ohio-Qualified  Ohio-Qualified  1405,546  Ohio-Qualified  1405,612,713  Ohio-Qualified  1405,612,713  Ohio-Qualified  1405,612,713  Ohio-Qualified  1405,612,713  Ohio-Qualified  1405,612,713  Ohio-Qualified  1405,612,713	RESCORP. 1981				1,864,305			1,620			1,864,305	
Ohio-Qualified 8.482,368 8.482,368 0.11% 25,862 25,862 0.28% 0.11% 0.97% 15.00 0.11% 0.97% 15.00 0.11% 0.97% 15.00 0.11% 0.97% 15.00 0.14%	INANCIAL Total			_	216.302			3,713			1,811,043	
Ohio-Qualified 8,482,366 8,482,366 0.11% 25,662 25,662 0.28% 0.11% 0.000 0.11% 0.000 0.11% 0.000 0.11% 0.000 0.11% 0.000 0.11% 0.000 0.11% 0.000 0.11% 0.000 0.11%	SECURITIES Total				466.515			56- 60- 60- 60- 60- 60- 60- 60- 60- 60- 6			216,392	
Ohio-Qualified 8,482,366 8,482,366 0.11% 25,662 25,662 0.28% 3.442 0.11% 0.697% 1.49% 1.49% 1.49% 1.49% 1.49% 1.49% 1.49% 1.49% 1.40	S & KELLOGG Total				25,084			38			25,084	
Ohio-Qualified 8,482,368 8,482,368 0.11% 25,662 25,862 0.28% 0.11%	OORS SECURITIES INC Total				1,495,544			1,540			1.495.544	
Ohio-Qualified 8,482,368 8,482,368 0.11% 25,862 25,862 0.28% 0.11% 0.11% 0.25,862 0.28% 0.11% 0.25,862 0.28% 0.11%	T BANK + TRUST CO ROYAL ECONO Total				390,685			531			390,685	
Ohio-Qualified 196,612,713 196	N A I E & CO INC Take	Ohio Onelia		0 400 000	864,833			3,365			864,833	
Ohio-Qualified 196,612,713 196	A PINTANCIAL OPPING TALE	Ono-Qualified		8,482,368	8,482,368	0.11%	25,862	25,862	0.28%		8,482,368	
Ohio-Qualified 196,612,713 196,612,713 2.51% 2.51% 325,761 325,761 3.57% 15,618,421 15,618,421 136,059 136,059 14,89% 75,500 14,89% 15,809,249 15,809,249 15,809,249 15,809,249 137,988 14,800 14,809 137,988 14,800 14,809 137,988 14,800 14,809 137,988 14,800 14,8	A PINAMOIAL GROUP INC. 10th				1,630,612			3,146			1,630,612	
Ohio-Qualified 196,612,713 196,612,713 2.51% 325,761 325,761 3.57% 196,75,761 325,761 3.57% 196,75,761 3.57% 196,059 1.49% 75,010 1.824,135 1.500 1.49% 1.400 1.400,249 1.400 1.400,249 1.400 1.400,249 1.400 1.400,249 1.400 1.400,249 1.400 1.400,249 1.400 1.400,249 1.400 1.400,249 1.400,249 1.400,249 1.400,249 1.400,240 1.400,249 1.400,	DIDED IACCOAY INC. Total				1 400 000			5,473			5,754,105	
Ohio-Qualified 75,618,421 75,618,421 0.37% 136,039 136,039 1.49% 75,00 1.49% 75,00 1.49% 75,00 1.49% 75,00 1.49% 75,00 1.49% 1.49% 75,00 1.49% 1	MAIN CEDVICE INC Total	Objectified		106 610 719	106,643,743	0 540/	704 300	4.420			1,493,809	
1,824,135 1,502,148 1,400,248 1,400,248 1,400,248 1,400,248 1,503,049,73 1,137,948 1,137,948 1,137,948 1,147,948 1,147,948 1,147,948	CAPITAL MARKETS Total	Ohio-Qualified		75 618 421	75,618,713	0, 16.7	125,701	325,/61	3.57%		196,612,713	
1,500 1,500	I ANAI VSIS CORPORATION Total				1 004 405	8/ 10:0	eco, oci	130,033	0/ Dt.		12,616,421	
1,430,249 43,544,973 25,644,973 25,680 1,137,968 1,137,968 1,137,968 1,137,968 1,137,968 1,137,968 1,137,968	RGAN SECURITIES INC Total				896.042			00,7			1,824,135	
4.0,544,973 5.50,045 4.55,045,045 4.55,045,045 5.50,045 6	VAN KASPER LLC Total				1 430 249	0.00		200			4400044	
25,083,256 35,690 1,137,988 1,1840 1,187,988 1,1840	& COMPANY, L.L.C Total				43,544,973			50 D45			42,544,079	
1,197,068 1,840	PITAL GROUP LP (THE) Total				25,083,256			35,690			25.083.256	
44 948 F 9 446 BOA 6 0 4427 DOA	T AND CO Total				1,137,968			1,840			1,137,968	
		44	Ī	6 2 467 500 140	F 7 654 676 45E	44.040						İ

## IS OHIO-QUALIFIED EQUITY BROKER/DEALER REPORT ting Period 7/1/03 - 6/30/04

				177							
	į	5	(MIDOMEDS)	(Froceass)	\$ 18101 D			% of Total	\$ Amount of	(Proceeds)	*
	oho	Oualified	\$ Amount of	\$ Amount of	Trades Executed	Commissions		Commissions	Trades Executed	\$ Amount	Trades
	Qualified	Minority	Trades Executed	Trades Executed	Through	Pald To Ohio-	Commissions	Paid to	with Ohlo-Qualified	of Trades	Ę
Landa Data Land has Date I and	Broker/	Broker/	with Ohio-Qualified	with All	Ohio-Qualified	Oualified	Paid To Ail	Ohio-Qualified	Minority Broker/	Executed with All	Qualifi
water retailing by Fulling Fully	Ceaner	Desiler	DIGRemora	Бгокеплевиега	BrokeriDealers	Broker/Deglers	Broker/Dealers	Broker/Dealers	Dealers	Broker/Dealers	Brok
WARDS Total	Ohio-Qualified		\$ 8,158,821	\$ 8,158,821	0.10%	\$ 6.166	\$ 6.166	0.07%	v,	¢ 8 158 821	
ROBERT W + CO Total	Ohio-Qualified		56,026,892	56,026,892	0.72%	127.766	127.766	1.40%		56 026 892	
CAPITAL MARKETS Total	Ohio-Qualified		434,320	434,320	0.01%	445	445	0.00%		434.320	
OUPGLOBAL MARKETS INC Total	Ohio-Qualified		325,564,724	325,564,724	4.16%	494,385	494,385	5.42%		325.564.724	
RGAN SECURITIES INC Total	Ohio-Qualified		342,257,196	342,257,196	4.38%	498,970	498,970	5.47%		342,257,196	
AASON WOOD WALKER INC Total	Ohio-Qualified		48,050,117	48,050,117	0.61%	121,370	121,370	1.33%		48,050,117	
JONES AND RYAN INC Total	Ohio-Qualified		5,712,587	5,712,587	0.07%	4,332	4,332	0.05%		5.712,587	
JALD & CO SECURITIES INC Total	Ohio-Qualified		88,641,717	88,641,717	1.13%	133,197	133,197	1.46%		88.641.717	
LYNCH PEIRCE FENNER + SMITH Total	Ohio-Qualified		1,963,423,791	1,963,423,791	25.10%	951,257	951,257	10.43%		1.963.423.791	
NTIAL AMERICAN SECURITIES INC Total	Ohio-Qualified		174,703,531	174,703,531	2.23%	315,300	315,300	3.46%		174,703,531	
IND JAMES + ASSOCIATES INC Total	Ohio-Qualified		59,297,444	59,297,444	0.76%	96,321	96,321	1.06%		59,297,444	
AIN RAUSCHER INC Total	Ohio-Qualified		1,861,691	1,861,691	0.02%	3,295	3,295	0.04%		1,861,691	
SOOKS INVESTMENY CORP Total	Ohio-Qualified Ohio-Minorit	Thio-Minority	1,578,931	1,578,931	0.02%	7,500	7,500	%80.0	1,578,930.75	1,578,931	
NEN SECURITIES CORP Total	Ohio-Qualified		111,083,887	111,083,887	1.42%	199,009	199,009	2.18%		111,083,887	
NICOLAUS & CO INC Total	Ohio-Qualified		8,482,368	8,482,368	0.11%	25,862	25,862	0.28%		8,482,368	
VANCIAL SERVICES INC Total	Ohio-Qualified		196,612,713	196,612,713	2.51%	325,761	325,761	3.57%		196,612,713	
VIA CAPITAL MARKETS Total	Ohio-Qualified		75,618,421	75,618,421	%26.0	136,059	136,059	1.49%		75,618,421	
									20000000		
	17		\$ 3,467,509,148 \$ 7,821,075,135	\$ 7,821,075,135	44.34%	\$ 3,446,994	\$ 9,117,984	37.80%	\$ 1,578,931	\$ 7,821,075,135	

s all known over the counter trade activity

**aaler** 

Subject to taxation in Ohio Authorized to conduct business in Ohio Principal place of business in Ohio/Employs Five People

y

U.S. Equities Ohio-Qualified Agent Report (Current Period: 7/1/11 - 6/30/12)

3UITY BROKER/DEALER REPORT (Internal and External Accounts) 07/01/2011-06/30/2012

(Proceeds) Dollar Amount of Trades Executed With All Broker/Dealers	81,123 7,778,860 707,305,902 504,874,535 7,106,424	184,099,709	230,116 262,704 190,738,086 233,283	607,842	174,705	137,333,184 2,540,318,812 472,137,587	247,239 247,239 674,887,385	97,195	7,835,724 1,831,756,398 237,323,908	8,725,237 770,838 474,001,701	72,628,842	2,085,089,882	13,441,330	181,710 4,882,026 228,557 28,557	380,175,389	7,217,011	483,808,541	17,363,362 950,074 153,455,563	1,086,908	250,523,557 81,257	233,423	4,283,883	6,081,127	307,856,882	252,528,058	22,304,785 3,068,852	1,001,882	1,851,145	9,725,237	587,755	5,990,907,692 45,957,285	531,289	27,431,501 541,885	21,597,563,817
Dollar Amount of Trades Executed With Ohio-Qualified Minority Broker/ Desiers																																		8
Percentage of Total Commissions Paid to Ohlo-Qualified Broker/Dealers		1,02%		5.34%				%00'0				8.89%	%LL0		3000		3.80%		0.00%		0.55%		0.08%	1.85%	1.83%			0.60%	0.05%	0.10%		201%		32.91%
Commissions Paid to All Broken/Dealers	23 6.252 663,167 356,374 4,616 89	142,706	257,785 127	749,084	143	1,484,388 390,043	1,036,254	18	8.989 985,057 212,747	7,198 561 373,636 2,374	41,784	1,348,403	107,711	780 7,026 377 18,861	327,704	1,777	530,178	1,750 1,750 122,562 689	688 575,568	211,252	77,265	7,482	10,470	258,498	254,728	24,503	5,684	83,408	7,199	13,332	2,295,824 48,394 1,550	1,945	35,213 698	13,948,484
Commissions Paid to Ohio- Qualified Broker/Dealers		\$ 142,706		\$ 744,064		in the same of the		\$ 91				\$ 1,349,403	\$ 107,711		\$ 370		\$ 530,178		\$ 668		\$ 77,265		\$ 10,470	\$ 258,496				\$ 83,408		\$ 13,332		\$ 1,945		\$ 4,587,279 \$
Percentage of Total Dollars Trades Executed Through Ohlo-Quelified Broker/Deslers		0.85%		5.47%	D PARK			%00°0				8.66%	7,89.0		0.00%	2000	2.24%		3.50%		0.22%		0.03%	1,43%	1,17%			0.23%	0.05%	%,000		0.00%		27.69%
(Proceeds) Dollar Amount of Trades Executed With All Broker/Deslers	81,123 7,778,980 707,308,302 504,874,835 7,106,424 132,477	184,089,709	252,704 189,736,086 233,263	1,180,453,181	174,705	2,540,319,812 472,137,587 441,410	217,239 874,887,385 10,570,288	97,195	7,835,724 1,831,756,389 237,323,906 9,725,237	770,938 474,001,701 1,035,198	72,626,842 214,077,087	2,085,069,882	149,203,432	191,710 4,882,026 225,557 26,919,083	350,175,389	7,217,011	17,563,382	950,074 153,456,563 483,941	1,086,908 755,741,943	250,523,557 81,257	47,842,569	4,283,893 289,072,464	8,091,127 835,059	307,858,882	252,529,058	24,304,765 3,008,852 215,488,264	1,001,892	1,851,145	8,725,237 587,755	14,357,820	5,59U,102 45,957,285 1,691,618	531,289	541,885	21,587,563,817
(Proceeds) Dollar Amount of Trades Executed With Ohlo-Qualified Broker/Dealers		184,089,709		1,180,453,181	\$ 137,333,164			\$ 87,195				2,085,068,892	148,203,432		571,271	483 808 544			1,086,908 755,741,943		47,842,569			307,856,862				49,059,033		14,357,820		531,289		5,976,729,758 \$
Ohio- Qualified- Minority Brokerf Dealer				67											65				w w					w w	•			49 (	-					\$ 0
Ohio- Quaifiled Broker/ Dealer	ž	108		Yes	Yes			Yes				Yes	Yes		Yes	Yes		1	Yes		Yes	;	Yes	Yes	Yes			Yes	Tes	Yes	7	Yes		19
d by Public Fund	WELLON CORP. 40. 10 & CO. 10 & CO. 15 EN. 16 FR INC.	3CH GRP INC.	ARKETS INC. & CO INC. SPOUD I D	· in linear of the land	W LLC	P AG	O, SORS	ARES INC.	LOGY GROUP INTIES	YSCOTTLC	TUTIONAL SERVICES LLC	) WOODS	u u	UPINC. KETS LLC		TS LLC		SINC SOUP INC.	10 INC.	SERVICES LLC	dC,	SAVICES, INC.		NCIAL INC.	GTNERS	N & CO.	INC.	O O O	Sur III	MES LLC				

IUALIFIED U.S. EQUITY BROKER/DEALER REPORT 07/01/2011-06/30/2012

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	Ohio- Qualified Broker/	Ohlo- Qualified- Minority Broker/	(Proceeds) Dollar Amount of Trades Executed With Ohio-Qualified		(Proceeds) Dollar Amount of Trades Executed With All	Percentage of Total Dollars Trades Executed Through Ohlo-Qualified	Commissions Paid to Ohio- Qualified	Commissions Paid to all	Percentage of Total Commissions Paid	Dollar Amount of Trades Executed With Oblo-Qualified	(Proceeds) Dollar Amount of Trades
by Public Fund	Dealer	Dealer	Broker/Dealers	1	Broker/Desiers	Broker/Dealers	Broker/Dealers	Broker/Dealers	Broker/Dealers	Minority Broker/ Desiers	Executed with All Broker/Dealers
	Yes		\$ 184,089,708	99,709	184,089,709	0.85%	8 142 7MB	am 044	4 000		
	Yes		1,180,453,181	53,181	1,180,453,181	547%	S 744 084	744 064	2070.I		184,089,709
W LLC	Yes		137,333,164	33,164	137,333,164	0,84%	\$ 142.377	17E C#1	4000		1,180,453,181
ARES INC.	Yes		S	87,195	97,185	9600'0	.60	4	0.00%		137,333,104
00.	Yes		2,085,069,882	59,882	2,085,069,892	8.99%	\$ 1,349,403	1.349 403	0 68%		CRI'VE
	Yes		148,20	148,203,432	149,203,432	0.69%	\$ 107,711	107,711	72.0		440 200 432
1	Yes		c)	571,271	571,271	90000	370	370	%00 0		148,203,432
CE PENNER & SMITH	Yes		8 483,806,541	18,541	483,808,541	2,24%	\$ 530,178	530.178	3.80%		1 12,1 1C
O INC.	Yes		100	1,086,908	1,086,908	%10°0	899 8	888	7000		190,000,04
JOING.	Yes		755,741,843	11,843	755,741,943	3,50%	\$ 575,568	575 568	4.13%		908,906
ic.	Yes		47.84	47,842,569	47,842,569	0.22%	\$ 77.285	77.285	76290		100,141,040 100,141,040
	Yes		8 6,06	6,091,127	6,091,127	%60'0	\$ 10,470	10.470	76800		47,044,309
INCIAL INC.	Yes		307,656,882	58,882	307,856,882	1.43%	\$ 258,496	258.486	1.85%		207 956 992
O. INC.	Yes		311,273,507	73,507	311,273,507	1,44%	\$ 287,301	287.301	2.06%		944 773 607
LOA COMPANIENT COMPANI	Yes		\$ 252,528,058	39,058	252,529,058	1,17%	\$ 254,726	254 728	1 83%		100,012,110 000,012,130
O. INC.	Yes		49.04	49,059,033	48,059,033	0.23%	\$ 83,408	83.408	75090		40 050 030
UNP LIC	Yes		87.8	9,725,237	9,725,237	0.05%	\$ 7,199	7,189	7600		Conjection of
UIES LLC	Yes		14.36	14,357,820	14,357,820	%-C0'0	13,332	13,332	7010		162,621,0
	Yes		9	531,289	531,289	%00°0	\$ 1,845	1,945	0.01%		531 280
											and in
	AL.	0	5,976,72	5,976,729,758 \$	21,597,563,817	27.69%	\$ 4,587,279	\$ 13,946,484	32.91%	\$ -	21 597 563 817
4	Subject to texation in Ohio	Ohio									

Subject to tearation in Ohio Authorized to conduct business in Ohio Principal place of business in Ohio and employs fine people

Fixed Income Ohio-Qualified Agent Report (Base Period: 7/1/03 – 6/30/04)

(ED INCOME BROKER/DEALER REPORT (Internal and External Accounts) eriod 7/1/03 - 6/30/04

:	Ohio- Qualified Broker/	Ohio- Qualified- Minority Broker/	(Proceeds)  \$ Amount of Trades Executed with Ohio-Qualifed	(Proceeds) \$ Amount of Trades Executed with All	% Of Total \$ Trades Executed Through Ohio-Qualified	Commissions Paid To Ohio- Qualified	Commissions Paid To All	% of Total Commissions Paid to Ohlo-Qualifed	\$ Amount of Trades Executed with Ohio-Qualified Minority Broker/	(Proceeds) \$ Amount of Trades Executed with All
etained by Public Fund	Dealer	Dealer	Broker/Dealers	Broker/Dealers	Broker/Dealers	Broker/Dealers	Broker/Dealers	Broker/Dealers	Dealers	Broker/Dealers
K NV Total			€	\$ 4,312,400		Ϋ́	Ψ.X	Ϋ́	<i>u</i>	4312 400
CH CORPORATION Total				194,315,955						194,315,955
IDER CENTRAL HISPANO Total				787,516,796					-	787,516,796
RG DILLON READ S/A Total				69,978,340						69.978.340
ORK BARCLAYS LONDON Total				499,410						499,410
1000 C.				1,153,191,350						1,186,169
+ CO INC Total				4,800,252,376						4.800.252.376
S CORPORATION Total				204,055						204,055
SERVICES LLC Total				2,911,085						2,911,085
UK Total				397,213						35,220,304
WIDE SEC CORP Total				283,245,193						283,245,193
E SECURITIES LIMITED Total				793,543						793,543
ARKETS CORP Total				4,295,018,072				-		4,295,018,072
				1,064,143						1,466,263
RITIES INC Total				1,495,410						1,495,410
COBAL MARKETS INC Total Ohio-Qualified	Phio-Qualified		2,754,951,766	2,754,951,766	8.56%					2,754,951,766
(FIRST BOSTON) Total				3,997,500,107						3,997,500,107
S Total				7,777,593						7,777,593
3/DBAG LONDON Total				764.510						107,682
Total				1,044,621,470						1.044.621.470
otal				26,151,190						26,151,190
NC Total				35,881,061				•		35,881,061
EE BANK, N.AMEMPHIS Total				2,154,135						2,154,135
EE CORP Total				28,029,352						28,029,352
TL BK Total				3,155,453						3,155,453
ECURITIES + SALES Total				378,767,468						378,767,468
IS + CO Total				21,581 628 349 104						21,581
ADVISORS INCORPORATED Total				20,403,125						20.403.125
PITAL MARKETS, INC. Total				708,360,490						708,360,490
CORPBONDS Total				461,938						461,938
C Total				92,931,948						457,959,131
Total				8,093,334						8,093,334
CAPITAL MARKETS Total CHASE/J P MOBGAN INTL TOhio-Qualified	hio-Qualified		301 068 044	2,574,410	70 00					2,574,410
PANY INC Total			resissant sa	803,080	0.55					301,068,044
PRODUCTS INC USA Total				2,606,413						2,606,413
SVCS lotal				146,730						146,730
s & c.C. Total				4,373,350 669,741						4,373,350
(ERS INC Total				3,350,381,670						3.350.381.670
NER SMITH INC FIXED OPER Total				417,384,586						417,384,586
DELL COMPANY SECONILLES, IC	nio-Qualifred		215,793,066	215,793,066	0.67%					215,793,066
CH Total	Ohio-Qualified		695,732,603	10,613,929	2.16%					10,613,929
SECS LLC Total				102,250						102 250
EY Total				2,121,002,088					•	2,121,002,088
ICIAL SERVICES CORP. Total				1,805,540						1,805,540
SIAL SERVICES INC. Total				40,271,931						40,271,931
; L Total				7,580,020						482,463
		:			:			-	_	020,000,7

# (ED INCOME BROKER/DEALER REPORT (Internal and External Accounts) eriod 7/1/03 - 6/30/04

		Ohio	(Proceeds)	(Proceeds)	% Of Total \$			% of Total	S Amount of	(Proceeds)
	Q ė	Qualified-	\$ Amount of	\$ Amount	Trades Executed	Commissions		Commissions	Trades Executed	\$ Amount
	Qualified	Minority	Trades Executed	of Trades	Through	Paid To Ohio-	Commissions	Paid to	with Ohio-Qualified	of Trades
	Broker/	Broker/	with Ohio-Qualified	Executed with All	Ohio-Qualified	Qualified	Paid To All	Ohio-Qualified	Minority Broker/	Executed with All
etained by Public Fund	Dealer	Dealer	Broker/Dealers	Broker/Dealers	Broker/Dealers	<b>Broker/Dealers</b>	<b>Broker/Dealers</b>	Broker/Dealers	Dealers	Broker/Dealers
MES AND ASSOCIATES INC Ohio-Qualified	Ohio-Qualified	Ĭ	4,117,168	4,117,168	0.01%					4 117 168
ARKETS Total				1.483.625						4 400 605
SECURITIES CORPORATION Total	_			1,185,125						1,463,023
) Total				26,808,960						1,165,125
THERS INC Total				8,481,375						20,000,900
H BARNEY Total				250,290						050,104,0
G INC Total				536,250						536.250
- (USA) INC Total				2,258,820						0.00,230
ECURITIES, LLC Total				2,605,414						2,230,020
ECURITIES CORP Total	Ohio-Qualified		1,454,371	1,454,371	0.00%					1 454 371
KELLOGG Total				4,035,981						4 025 081
L S.A. Total				965,805						106,000,1
NION BANK OF NEW YORK Total				3,930,464						3 030 464
otal				447,717						447 747
RANSFERS OHIO Total				231,885,731						111,144
IG LLC Total	Ohio-Qualified		2,636,389,490	2,636,389,490	8.19%					2.636.389.490
CORPORATION Total				93,401,797						93.401.797
PER JAFFRAY INC Total				3,256,620						3.256.620
ECURITIES LLC Total	Ohio-Qualified		102,764,650	102,764,650	0.32%					102.764.650
SECURITIES Total				12,966,371						12,966,371
E LANDESBANK (PHANCE) Total				470,800				-		470,800
				66,089						680'99
	8	0	\$ 6,712,271,159 \$ 32,190,706,174	32,190,706,174	20.85%	NA	NA	NA		32 190 706 174

Subject to taxation in Ohio Authorized to conduct business in Ohio Principal place of business in Ohio/Employs Five People

IO-QUALIFIED FIXED INCOME BROKER/DEALER REPORT 3riod 7/1/03 - 6/30/04

(Proceeds) \$ Amount of Trades Executed with All Broker/Dealers	\$ 2,754,951,766 301,068,044 215,793,066 695,732,603 4,117,168 1,145,371 2,636,389,490 102,764,650	\$ 32,190,706,174
\$ Amount of Trades Executed with Ohio-Qualified Minority Broker/ Dealers	ss.	<b>19</b>
% of Total Commissions Paid to Ohio-Qualifed Broker/Dealers	NA	NA
Commissions Paid To All Broker/Dealers	NA	NA
Commissions Paid To Ohio- Qualified Broker/Dealers	WA	NA
% Of Total \$ Trades Executed Through Ohio-Qualified Broker/Dealers	8.56% 0.94% 0.67% 2.16% 0.01% 8.19% 0.32%	20.85%
(Proceeds) \$ Amount of Trades Executed with All Broker/Dealers	\$ 2,754,951,766 301,068,044 215,793,066 695,732,603 4,117,168 1,454,371 2,636,389,490 102,764,650	\$ 32,190,706,174
(Proceeds) \$ Amount of Trades Executed with Ohlo-Qualifed Broker/Dealers	\$ 2,754,951,766 301,068,044 215,793,066 695,732,603 4,117,168 1,454,371 2,636,389,490 102,764,650	\$ 6,712,271,159
Ohio- Qualified- Minority Broker/ Dealer		0
Ohio- Qualified Broker/ Dealer	Ohio-Qualified Ohio-Qualified Ohio-Qualified Ohio-Qualified Ohio-Qualified Ohio-Qualified Ohio-Qualified Ohio-Qualified	80
stained by Public Fund	OBAL MARKETS INC Total Ohio-Qualified CHASE/J P MORGAN INTL Trohio-Qualified UD COMPANY SECURITIES, Ohio-Qualified MES AND ASSOCIATES INC Ohio-Qualified ECURITIES CORP Total Ohio-Qualified GLC Total Ohio-Qualified CHRITIES LC Total Ohio-Qualified ECURITIES LC Total Ohio-Qualified	

Subject to taxation in Ohio Authorized to conduct business in Ohio Principal place of business in Ohio/Employs Five People

#### **FA**

Fixed Income Ohio-Qualified Agent Report (Current Period: 7/1/11 – 6/30/12)

(Internal and External Accounts)	
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	Orio Ou	Qualified-	Dollar Amount of Trades Executed	(Proceeds) Dollar Amount of Trades	Percent of Total Dollar Trades Executed Through	Commissions Paid to Ohio-	Commissions	Percent of Total Commissions Paid to	Dollar Amount of Trades Executed With Ohlo-Qualified	(Proceeds) Dollar Amount of Trades
rd by Public Fund	1	Je eller	Broker/Dealers	Broker/Deelers	Broker/Deslera	Grantified Broker/Dealers	Paid to All Broker/Dealers	Ohio-Qualified Broker/Dealers	Minority Broker/ Dealers	Executed With All Broker/Desiers
IND TRADING INC.	YES		401,238,333.00	401 238,333.00	0.80%					407,238,333
ORP ORP OR OTHER				379,980.63						4,080,834,57 378,880,63
- MELLON CONT.				37,381,748,11 1,458,314,13						57,381,748.11
, o				8,262,308,630,28						6,262,300,630,26 3,812,303,47
78 COR		-		1,086,736,474,24						1,088,736,474,24
	SHA.	Ħ	on cas sea out o	4,678,863.89						20,696,721.31
PONDENT SERVICES	3	_	2,700,884,103,88	58,058,623,02	4,14%					2,766,964,163.98
NPAG ULC				2,821,918,612,90						3,678,162,64 2,821,919,812,80
I DESK				56,986.14						180,649,713,69
SUSTODY A				633,500,00						3,336,573,283,23
WKET8				2,840,037,47						57,847,800.61
W				22,301,285,00						572,167.38
SURMES LLC				1,073,190,97						1.073,180,87
.00 				1,000,418.53						1,005,418.63
WIES, LLC		100		27,327,677.05						77,327,677.06
WIGHAI BANIQUE CORPORATION LTD.		ं		234,374.79						234,374,79
ROUP WHERCIAL BANK OF CHINA FINANCIAL SERVICES LLC				25,438,158.45						25,438,158.45
RY SCOTT LLC		_		31,011,437.08						284,686,642,86
, Ç	3	1	or (1.3 317 709 07	598,720,718,49						277,686,67 598,720,718,49
75.8	YES		159,840,656,56	23,637,715,547,78 159,840,656,56	35,35%					23,637,715,547.78
JUP INC.		_		782,574,85						782,574.86
TAN THE TANK				2,011,961.60						2,011,961.60
JMTED				3,212,061.16						83,212,081,15
CE FENNER SMITH INC. HOLDINGS INC.	YES		826,062,255.96	628,062,255.98 69 786 004 40	1.24%					826,082,255.96
TIC.				58,167,910.23						58,788,094.40 58,187,910.23
JRITIE8 USA INC.				9,186,804,63						1,059,962,34
WITH BARNEY	YES		4,048,982,173.78	4,048,982,173,78	8.00%					4,048,982,173.78
ITES INC.				118,787.50						1,427,096.62
INC.	YES		28,649,130.97	76.549,130.97	0.04%			Ī		1,633,650,817.85
a INC.		=		13,075,646.31 280,349,884.71						13,076,646.31
CO. INC.	YES		708,897.10	708,897.10	%00'0					706,887.10
SO, INCORPORATED ADA	YES	-	3,223,243.03	3,223,243.03	0.00%					8,223,243,03
TLAND		_		503,647,861,18	E 175					472,313,331.41 503,847,861.18
IRTIES LTD		_		11,162,558.98						506,247.08
OW INVESTMENTS				1,081,611.11						66,296,680,25
MES LLC				10,062,138.66						10,082,138.68
TIES INC. IDON LTD				1,710,826.24						1,710,825,24
ED PLC		_		22,664,888.81						1,255,098,63 22,084,888,91
9				330,550,131,81						7,106,178,59
OMPANY	YES		47,350,552.28	47,380,552.28	0.07%					80,338,082,52 47,360,552,28
ROUP				121,849,663,22						44,028,200,02
		=		11,462,814.09						11,482,814.09
				139,363,613.41						2,080,748,841.31
Q				1,378,248.86						1,378,248,86
2		_		301,881,87 1,078,023.75						301,661,67
	TES	H	2,582,/19,4/3.0/	2,582,719,473.07	3.86%					2,582,718,473,07
	12	8	34,973,897,759 \$	67,244,082,969	52.30%	WA	NA	NA		67,244,082,869

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E BROK	
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LIFIED U.	1,0011,5
QUAL	4076

		- dio	(Proceeds)	(Proceeds)	Deposed of Total					
	olio.	Outliffed-	Dollar Amount of	Dollar Amount	Dollar Trades	Commissions		Commissions	Trades Evented	(Proceeds)
d by Public Fund	Ousiffled Broker/ Danier	Minority Broker/	Trades Executed With Ohlo-Qualified Broken-Doubles	of Trades Executed With All	Executed Through Orlo-Quelified	Paid to Ohio- Qualified	Commissions Paid to All	Paid to Ohio-Qualified	With Ohlo-Qualified Minority Broker/	of Trades Executed With All
			Storen County 8	Broker/Lemers	Broker/Dealers	Broker/Dealers	Broker/Deslers	Broker/Dealers	Dealers	Broker/Dealers
ND TRADING INC	× ×	Ī	AD 255 855 104	10.4 mm mm and				2000	300	
	2	=	D. 100, 100, 100	401,238,333.00	0.80%					401 238 333
	153		2,766,864,163,89	2,766,984,163,89	4,14%					2 788 004 169 00
	YES		23,637,715,547,78	23,637,715,547,78	35.36%					ar con says the co
	YES		159,940,658,56	158,940,656,56	0.24%					67,740,717,78
ICE FENNER SMITH INC,	YES		626,062,255,98	826 062 255 98	1 24K					158,940,658,56
MITH BARNEY	YES		4.048.982.173.78	4 048 982 173 78	B DRM					828,082,255,98
INC.	YES		28.649.130.97	28 649 130 97	1000					4,048,882,173,78
	YES		708 897 10	704 807 10	2000					28,649,130,97
CO.INCORPORATED	VEC		2 222 242 62	0.780,000	o'O'O					708,887.10
AOA	N N N N N N N N N N N N N N N N N N N		20 20 C CC	CO. C.	arman arman					3,223,243,03
COMPANY	- >		47.4.313,331.41	4/2,313,331,41	0.71%					472,313,331,41
	IES		47,200,302,48	47,350,552,28	0.07%			-		47 WGD GES 29
N-VA-IA	YES		2,582,718,473,07	2582718.473.07	3 800%					TI SOUTH THE THE
STATES ST	1000				N. Contra					2,582,718,473.07
	12	0	34.973.897.759 \$	67.244.082.950	Sp Spec	MIA	4/0			
				and the same of th	98.00 /6	400	MA	WA		67 244 082 969

Subject to tradition in Ohio Authorized to conduct business in Ohio Phinopol place of business in Ohio and employs the people

/ JPMorgan Chase Bank | a roll-up of subsidiaries

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Ohio-Qualified Manager Report (Base Period: 7/1/03 – 6/30/04)

## VESTM

VESTMENT MANAGERS REPORT	AGERS REPO	RT					
ragement by Public Fund	Ohio- Qualified Investment Manager	Total Assets Under Management	Assets Managed by Ohio-Qualified Investment Mgmt Firms as % of Total OPERS Assets	Assets Managed by Ohio-Qualifed Investment Mgmt Firms as % of All Investment Managers Under Contract With OPERS	Compensation Paid to All Managers Under Contract With OPERS	Compensation Paid To All Ohio-Qualified Investment Managers	Comp tha Oh
		1 089 597 425					
ERNSTEIN LARGE CAP Ohio-Qualified	Ohio-Qualified	_	2.01%	2.78%	1.687.021	1 687 021	
.ARGE CAP L CAP		1,115,593,296			2,496,043	- mai tani	
L CAP		234,913,410			1,216,489		
DIAN <b>Equity</b>		196,490,114			736,501		
ND ENHANCED PASSIVE		386,764,039			1,033,329		
		1,157,373,999			1,568,376		
INDEX		2,795,627,597 437,069,959			446,162 1,071,314		
NAL		1,090,865,700			815,485		
FLEMING	Ohio-Qualified	460,971,535	0.77%	2.21%	1,263,115	1.263.115	
T & PARTNERS	0.10	507,391,805			1,243,781		
FRNSTEIN	Ohio-Qualified	904,677,223	1.51%	4.34%	2,279,516	2,279,516	
רבו. יי	*111	3,921,533			1.070.048		
NA.	•	146,155,930			726,859		
		175,554,400			1,304,335		
locome	WW-111	300,208,476			442,314		
		99.136.341					
LY CORE-PLUS		573,816,143		50	1,099,876		
VIELD		313,294,979			1,544,703		
EMG MKT MKT		273,208,437 285,482,561			1,059,937		
		194,156,868			3,394,516 1,738,612		
	3	45,274,736			224,061		
		312,334,634 254,028,665			1,655,500		
	Ohio-Qualified	446,254,057	1 01%	2 01%	2,086,093	194 913 0	
				0/16:3	791,979,107	7,5/3,10/	
RGING MARKETS FUND SPITAL PARTNERS		23,204,287			496,175		
APITAL	Ohio-Qualified	22,297,269	0.04%	0.11%	171.1000		
:UROPE		19.747.017					
NERS							
N PARTNERS		6,073,688			2,296,749		
SE				77	89/,11/		
SY & SIMMONS				=			

## **VESTMENT MANAGERS REPORT**

Period 7/1/03 - 6/30/04

	Ohio-	Total	Assets Managed by Ohio-Qualified	Assets Managed by Ohio-Qualifed Investment Mgmt Firms	Compensation	Compensation	Comp
ragement by Public Fund	Investment Manager	Under Management	Firms as % of Total OPERS Assets	as % of All investment Managers Under Contract With OPERS	Paid to All Managers Under Contract With OPERS	Paid To Ail Ohio-Qualified Investment Managers	tha Oh Investi
NATIONAL PARTNERS ANDS HEALTH VENTURES E FUND		17,551,654 2,850,201			1,126,546		
TNERS		1,785,860		A	796,015		
IEDMAN CAPITAL PARTNERS ITAL PARTNERS EQUITY FUND	σ,	140,508			400,000		
TAL PARTNERS		19,653,203					
L PARTNERS	Ohio-Qualified	11,122,759	0.05%	0.05%			
N PARTNERS							
MIO VENTURE FUND L OPPORTUNITY FUND		7.193.391					
THWAY PRIVATE EQUITY FUND	Q.						
IATIONAL TIMBER FUND TOP TIER INVESTMENT		68,035,652			2,044,631		
уРЕ		1,738,681					
ITAL FUND	Ohio-Qualified	17,223,002	0.03%	%80.0			
QUITY PARTNERS		12,891,495			793,716		
	7	\$ 20,836,543,692	5.38%	15.49%	\$ 55,037,408	\$ 7,802,819	
		\$ 60,004,955,918					

# 410-QUALIFIED INVESTMENT MANAGERS REPORT

eriod 7/1/03 - 6/30/04

agement by Public Fund	Ohio- Qualified Investment Manager		Total Ohlo-Qualified Assets Under	Assets Managed by Ohio-Qualified Investment Mgmt Firms as % of Total OPERS Assets	Assets Managed by Ohio-Qualifed Investment Mgmt Firms as % of All Investment Managers Under Contract With OPERS	Compensation Paid to All Managers Under Contract With OPERS	Compensation Paid To All Ohio-Qualified Investment Managers	tion JI fred nagers	Comp tha Ohi
ERNSTEIN LARGE CAP Ohio-Qualified FLEMING Ohio-Qualified Ohio-Qualified Ohio-Qualified Ohio-Qualified Ohio-Qualified L PARTNERS Ohio-Qualified ITAL FUND Ohio-Qualified ITAL FUND	Ohio-Qualified Ohio-Qualified Ohio-Qualified Ohio-Qualified Ohio-Qualified Ohio-Qualified Ohio-Qualified	S	1,205,000,427 460,971,535 904,677,223 607,119,905 22,297,269 11,122,759 17,223,002	2.01% 0.77% 1.51% 1.01% 0.02% 0.03%	5.78% 2.21% 4.34% 2.91% 0.05% 0.05%	\$ 1,687,021 1,263,115 2,279,516 2,573,167	es.	,687,021 1,263,115 2,279,516 2,573,167	
	7	S	3,228,412,120	5.38%	15.49%	\$ 55,037,408 \$		7,802,819	
		¥.	60.004.955.918						

gement Firm

Corporate Headquartersor principal place of business in Ohio Employs at least 500 individuals in Ohio Has a principal place of business in Ohio and employs at least 20 residents of the State

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Ohio-Qualified Manager Report (Current Period: 7/1/11 - 6/30/12)

### STMENT MANAGERS REPORT od 07/01/2011-06/30/2012

			Assets Managed by Ohio-Qualified	Assets Managed by Ohio-Qualifed			
	Ohio- Qualified	Assets	investment Mgmt Firms as a	Investment Mgmt Firms Percentage of All	Compensation Paid to Ail	Compensation C	ō
nent ublic Fund	Investment Manager	Under Management	Percentage of Total OPERS Assets	Investment Managers Under Contract With OPERS	Managers Under Contract With OPERS	82	N.
NAGEMENT ONAL		1,506,246,126.28 22,653,091.00			6,404,608.00		1
N ADVISORS IS		38,354,311.70 105,968,184.33 1,935,003.00 28,056,875,51			78,115.24		
No.	YES	3,283,264.10	%00"0	0,01%		0\$	
ARTNERS PARTNERS LLP		56,405,558.17 5,361,080.09			1.286.153.70		
ITAL PARTNERS LLP		404,161,770.97			419,950,00		
PITAL LP	1911	933,149,344.45			3,167,291,92		
IROUP		134,516,423.00			1,193,368.00		
ROUP FINSURANCE CO		247,634,949.00			428,975.00 96,918.00		
		482,039,012.02			2,822,883.16		
ARTNERS IDIAN MANAGEMENT		41,783,467.00			4,000,000.00		
SIAL MANAGEMENT	YES	2,282,224,834.77	3.01%	5.66%	4,208,030.24	\$4,208,030	
JP ECOMPANY	VEG	630,644,897.30	7860 0	7860 0	7,870,684.18	•	
L MANAGEMENT LLP	9	163,636,678.81	0.02%	0,03%		0%	Ī
ral LIMITED		746,262,075.52 148,289,913.51			1,657,801.78		
C) >		421,028,321.00			1,145,084,00		
		121,711,080.00			142,412,00		
ONAL INC.		20,582,886.00			1,456,711,24 3,983,333,00		
ri		373,332,437.90			4,348,116.56		
GROUP		74,569,512.00			•		
LPTAL PARTNERS LLP		144,187,122.82			2,872,054.81		
		16,267,311.00			• •		
		25,325,315.00			205,512.00		
. E		122,480,880.00			126 244 50		
NAGEMENT		169,816,443.00			2,886,867.00 75.322.00		
CAPITAL MANAGEMENT LLC ASSOCIATES	YES	62,608,440.00	0.06%	20010	00 007 00	600 400	
ADVISORS TUIMMETTOBS		185,992,217.90			327,489,69	764,28¢	1
INT MANAGEMENT	YES	18,443,314.70	%200	0.05%	1,780,360.46	\$50.825	
AGEMENT COMPANY ARTHERS		244,216,310.38			2,194,858.78	İ	
3 HEALTH VENTURES		87,507,605.00			3		
PARTNERS LLC		40,898,404.00			1,104,451.53 235,633.72		
VESTMENT COUNSEL	YES	40,003,511.77	0.05%	0.10%	78,419.55	\$78,420	
NERS		687,654,487.57 108,540,611.00			355,614,00 2,985,013,10 1,879,115.00		
INVESTMENT ADVISORY INC.	YES	540,285,185,67	0.71%	1.34%	1.041.571.23	\$1.041.571	
INC.		44,703,226.12			113,003.62		
SES INC. ON INVESTMENTS		279,842,019.50			411,743.55		
		31,386,191.00			555,384.00		
\$\$ F		31,957,896.00			108,653.00		
-	=0	334,423,855.35		=	1,406,841.00		

### STMENT MANAGERS REPORT vd 07/01/2011-06/30/2012

	Ohio- Ouslified	Assets	by Ohio-Qualified Investment Mgmt Firms as a	by Ohio-Qualifed Investment Mgmt Firms Percentage of All	Compensation Paid to All	Compensation (	జి ర
nent ibilo Eund	Investment	Under	otal	Investment Managers Under	Managers Under		
INTURES	Menager	18.546.112.00	1	Contract With OPERS	Contract With OPERS	Investment Managers In	<u>š</u>
907.5		304,318,424.45			2,737,060.57		
ONO CONTRACTOR OF THE PROPERTY		11,1256,961,11			452,452.82		
		316,645,976.53			1.812.027.80		
3 STEWARDS		37,097,836.08			74,721.44		
		75,938,802.83			257,854.89		
		185,365,055.00			3,193,718.00		
99.		64,339,243,24			C8'00C'778'I		
		67,544,513,00			1,735,436.00		
MENT MANAGEMENT		334,254,430.19			1,669,049.54		
	YES	2,388,204,663.82	3.15%	5.83%	11,168,181.54	\$11,168,162	
PARTNERS LTD		6.980.409.53			1 457 089 00		
	YES	3,382,651.00	%00.0	0.01%	68'600', ICL'	8	÷
IMENT		54,948,500.00			150,278.02		
ITATE MANAGEMENT LLC		100,396,890.00			2,000,000.00		
4T MANAGEMENT		144,530,847.61			2,550,414.29		
S. C.		1,053,547,690,36			618,155.42		
2		35,727,305.00			1.684.487.00		
		21,212,822.39			764,489.68		
PARTNERS	YES	8,861,472.00	0.01%	0.02%		0\$	_
TNERS LP		569,462,462.75			1,918,283.92		
		160,861,332.76					
		788 824 468 37			1,182,053.00		
		96.471.054.80			70'0'001		
TNERS	0.00	22,050,431.00			_		
ER GROUP OF COMPANIES	YES	494,353,467.95	%59'0	1.23%	2,246,193.80	\$2,246,194	
		36,989,729.97					
	YES	472,278.00	%00.0	%00.0		0\$	
E EQUITY IN CROSSING		21,570,309.45			4,168,312.37		
A GROOT LLC		206,507,38			2,016,798.00		
		142 323 700 15			1,888,618.00		
ENT PARTNERS		37,048,021.50			74,214.80		
STATE		21,133,813.00		46-	486,504.00		
ARTNERS		200,867,782.55			2,210,183.43		
		239,649,393.84			1,715,147.00		
0 - 0 - 0 - 0 - 0 - 0 - 0 - 0 - 0 - 0 -		102,008,080.00			1		
IONAL ADVSIONS LLC		11,804.25			774 008 54		
AGEMENT	YES	104.821.809.52	0.14%	0.26%	302.060.03	\$302 080	i
Ĥ.		18,761,225.00			•		ř
ITAL PARTNERS LLC		363,692,612.52			2,283,137.39		
TES TES		806 842 00			1 425 839 25		
ł		309,340,567.58			2,810,483.90		
MANAGEMENT		72,486,886.81			741,266.68		
		266,974,705.65			3,314,540.18		
AGEMENI COMPANY INC.		169,250,862.72			1,187,450.61		
		80.345.147.85			nn nnn nne		
		591,541,238.23			1,105,053.97		
RINERS	YES	16,520,625.79	0.02%	0.04%		S	
KINEKS V DARTHERS		243,672,500.00					
JAN.		280,756,757.77			1,867,747.00		
		127,161.98			•		

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	ä		Assets Managed by Ohio-Qualified	Assets Managed by Ohio-Qualified			<u> </u>
	Qualified	Assets	investment ingmt Firms as a	Investment Mgmt Firms Percentage of All	Compensation Paid to All	Compensation Paid to All	ვ.
sent iblic Eurol	Investment	Under	Percentage of Total	Investment Managers Under	Managers Under	Ohio-Qualified	27.
3543	Mariayer	mainagement	OPERS ASSETS	Contract With OPERS	Contract With OPERS	Investment Managers	š
CIT		38,809,439.83			78,142.64		
A IIC	VEC	102 505 843 00	78780	Andre of	1,004,034.48		Ì
	-	00.518.585.500	Rel S	0.70%	318,072.68	\$318,073	
		374,987,215.00			882,061.69		
		578,882,971,00			3,319,098.54		
		244,767,094.95			1,108,921,44		
		588,421,358.24			2,856,130.60		
RTNERS		353,425,597,22			1,758,990.33		
ANAGEMENT LLC		125,642,359.36			1,360,311.80		
		3,750,000.00			•		
MANAGEMENT		106,937,511.48			510,084,54		
AGEMENT LLC		99,658,267.92			734,671,82		
BANCORP INC.		6,643,067.00					
		145,184,481,80			615.901.31		
		1,034,077,796,22			1.830.213.00		
ADVISORS		54,468,114,85			126.914.59		
SAL MANAGEMENT LP	•	299,252,800.16			1.357,875.76		
AT PARTNERS		140,916,516,70			•		
		295,355,821.00			951.208.00		
INY ASSET MANAGEMENT LLC		108,213,552.38			393.261.25		
		271,756,353.31			•		
		6,063,131.00			191,220.00		
		460,832,052,58			3,176,176,00		
		64,020,788.43			1,213,044.95		
UPINC.		776,541,068,47			5,131,702.04		
		758,974,274.76			1,397,074.53		
		283,466,404,01			5,073,950.03		
		60,928,501.82			1,518,774.09		
AG		509,186,649.62			2,568,057.25		
		1,290,931,140.60			4,116,421.31		
		377,288,003.00			761,500.00		
SINC.		279,126,536.90			173,380.84		
MANAGEMENT LLC		36,814,653.37			9,374.59		
SEMENT COMPANY LLP		994,565,809.22			1,941,093.17		
NAGEMENT	YES	38,744,285.47	0.05%	0.10%	78,231.06	\$78,231	
		158,361,582.90					ĺ
IGEMENT LLC		136,379,859.85			•		
	181	S 40 303 237 460	29 DE92	37	100 502 160	40.504 447	١
				87	601,060,061		I
		\$ 75.740.061.979					
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## QUALIFIED INVESTMENT MANAGERS REPORT d 07/01/2011-06/30/2012

		Total	by Ohio-Qualified	by Ohio-Qualified			Per
	Ohio	Ohio-Qualified	Investment Mgmt	Investment Mgmt Firms	Compensation	Compesation	చి
	Qualified	Assets	Firms as a	Percentage of All	Paid to All	Paid to All	
ent	investment	Under	Percentage of Total	Investment Managers Under	Managers Under	Ohio-Qualified	_
blic Fund	Manager	Management	OPERS Assets	Contract With OPERS	Contract With OPERS	investment Managers	Inve
	Joan	07 700 000 0	0				
Z	ובט	3,283,204.10	0.00%	0.01%		0\$	
IAL MANAGEMENT	YES	2,282,224,934.77	3.01%	5.86%	4.208.030.24	\$4,208,030	
COMPANY	YES	13,570,898,00	0.02%	0.03%	•	OS	
SSOCIATES	YES	46,557,222.03	0.06%	0.12%	82 432 29	\$80.432	
NT MANAGEMENT	YES	18,443,314,70	0.02%	0.05%	50 925.24	\$50.925	
/ESTMENT COUNSEL	YES	40,003,511.77	0,05%	0.10%	78,419,55	\$78.420	
INVESTMENT ADVISORY INC.	YES	540,285,185.67	0.71%	1,34%	1,041,571.23	\$1,041,571	
	YES	2,388,204,663.82	3.15%	5.83%	11,168,181.54	\$11,168,182	
	YES	3,382,651.00	0.00%	0.01%		0\$	

## STMENT MANAGERS REPORT >xd 07/01/2011-06/30/2012

nent ublic Fund	Ohio- Qualified Investment Manager	Assets Under Management	Assets Managed by Ohio-Qualified Investment Mgrat Firms as a Percentage of Total	Assets Managed by Ohlo-Qualifed Investment Mant Firms Percentage of All Investment Managers Under	Compensation Paid to All Managers Under	1	<b>&amp;</b> ŭ
PARTNERS FR GROUP OF COMPANIES	YES	8,861,472.00	0.01%	%20.0		1	
	YES	472,278.00	%00.0 %00.0	0.00%	2,246,193.60	\$2,246,194 \$0	
AGEMENT	YES	104,921,809.52	0.14%	0.26%	302,060,03	\$302,060	
'AL LLC ANAGEMENT	YES	103,595,813.00	0.14%	0.26%	318,072.68	\$318,073 \$78,234	
							r e
	16	\$ 6,103,425,398	8.06%	15.14%	\$ 198,693,169	\$19,584,117	ı
		\$ 75,740,061,979					ı

nent Managment Firm

Corporate headquarters or principal place of business in Ohio Employe at least 500 individuals in Ohio Has a principal place of business in Ohio and employs at least 20 residents of the state

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